
7:00 PM

Aldermanic Chamber

1. ROLL CALL
2. PUBLIC COMMENT
3. COMMUNICATIONS

From: Amy Girard, Purchasing Manager
Re: Eagle View Cloud Software in the amount not to exceed \$110,531.25 funded from General Fund/ 53- Professional & Technical Services

From: Amy Girard, Purchasing Manager
Re: Landfill Phase IV Construction Oversight- Amendment #1 in the amount not to exceed \$141,732 funded from Bond/ 53- Professional & Technical Services

From: Amy Girard, Purchasing Manager
Re: PFAS Site Investigation and Evaluation for the Fire Training Area in the amount not to exceed \$236,800 funded from Bond/ 53- Professional & Technical Services

From: Amy Girard, Purchasing Manager
Re: FY26 Winter Road Salt Change Order #1 in the amount not to exceed \$150,000 funded from General Fund/ 61- Supplies & Materials

From: Amy Girard, Purchasing Manager
Re: Contract for unleaded fuel in the amount not to exceed \$440,000 funded from General Fund/ 61- Supplies & Materials

From: Amy Girard, Purchasing Manager
Re: Contract for diesel fuel in the amount not to exceed \$340,000 funded from General Fund/ 61- Supplies & Materials

4. NEW BUSINESS – RESOLUTIONS
5. NEW BUSINESS – ORDINANCES
6. TABLED IN COMMITTEE
7. RECORD OF EXPENDITURES
8. GENERAL DISCUSSION
9. PUBLIC COMMENT
10. REMARKS BY THE ALDERMEN
11. ADJOURNMENT



City of Nashua

Purchasing Department
Administrative Services Division
229 Main Street - Nashua, NH 03060

(603) 589-3330
Fax (603) 594-3233

January 28, 2026
Memo #26-125

TO: Mayor Donchess
Finance Committee

SUBJECT: Eagle View Cloud Software in the amount not to exceed \$110,531.25 funded from
General Fund/ 53- Professional & Technical Services

Please see attached communications from Nick Miseirvitch, CIO, dated January 21, 2026 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Multi-year contract for flight imagery services
Value: \$110,531.25 (\$18,421.88 annually)
Department: 134 GIS
Vendor: Pictometry International Corp
Fund: General Fund/53-Professional & Technical Services
Term: 6 years

Ordinance: Pursuant to § 5-84 Special purchase procedures. A/(4) Sole-source procurements, where the proposed purchase is manufactured by only one company or where a sole company's product offers proprietary features or technology necessary for the City's requirements.

Administrative Services Division: Information Technology, and the Purchasing Department respectfully requests your approval of this contract.

Regards,

Amy Girard
Purchasing Manager

Cc: N Miseirvitch
D Enwright
T Cummings

Jim Donchess

Mayor • City of Nashua

To: Board of Aldermen
From: Mayor Jim Donchess
Date: January 28, 2026
Re: Multi-Year Contract Award – Eagle View Cloud Software

Pursuant to NRO : § 5-74/B: A contract that extends from the current fiscal year into succeeding fiscal year(s) in which no funds have been appropriated nor otherwise designated for this purpose shall be approved by the full Board of Aldermen before the contract shall become binding on the City.

The Finance Committee has approved and placed on file the notification of the award of the referenced contract at the February 4, 2026 meeting and as such I am requesting the full Board of Alderman approve the following contract:

Item: Flight imagery services
Value: \$110,531.25
Vendor: Pictometry International Corp
Purchasing Memo#: 26-125 dated January 28, 2026
Contract Term: 6 years

Thank you.



City of Nashua

Information Technology Department
Administrative Services Division
229 Main Street - Nashua, NH 03060

(603) 589-3300

To: Ms. Amy Girard
Purchasing Manager
City of Nashua
229 Main Street
Nashua, NH 03061-2019

Date: January 21st, 2026

Re: Eagleview- Flight Imagery

Ms. Girard,

This request is for the 6-year proposal for Flight Imagery services for City GIS. Legal and Risk previously reviewed MSA.

Funding is available in 34.1.500 GIS, 53500 Aerial Imagery Services. For a 6-year to be billed annually of \$18,421.88 for a total cost of \$110,531.25.

Sincerely,

Nick Miseirvitch
CIO, Information Technology

Cc: Tim Cummings, Director of Administrative Services



Budget Proposal

Proposal for: City of Nashua, NH
Project Name: NHNASH26 - Imagery
Quote Number: Q-66894
Contract Term: 6 Year(s)
Number of Projects: 3

EagleView Rep: Kevin Diehl
Phone Number: 607-738-8694
Email: kevin.diehl@eagleview.com
Expiration Date: 3/31/2026

Quote Summary

Quote Total: USD \$ 110531.25

Annual Total : USD \$ 18421.88

Project 1 - Spring 2026

Quantity	Product Name	Description
63	Eagleview Reveal - 2in	High resolution, measurable oblique and orthogonal imagery. Oblique image frames collected at 3in GSD or better, orthogonal image frames collected at 2in GSD or better. Orthomosaic imagery produced at 2in GSD from orthorectified orthogonal imagery via a fully automated photogrammetric process which includes project-wide color and contrast balancing. Visible seamlines may be present. Image frames and orthomosaics available as 3-band RGB. Delivery to be provided via online Eagleview's online platform applications and APIs. Imagery extent based on a delivery grid shapefile approved by Eagleview.
63	Eagleview Reveal - Physical Delivery - Orthomosaic - 2in	Provides an offline copy of the orthomosaic tiles and mosaics at 2in GSD. Imagery extent based on a delivery grid shapefile approved by Eagleview. Tiles and mosaics output as industry standard 3-band RGB files with formats selectable by the customer. Delivery made via online download or physically via a hard drive media.
1	EagleView Cloud - Comprehensive Integration Bundle	Provides activation of integrations between the EagleView Cloud platform and compatible customer environments (including compatible CAMA providers, 911/PSAP, Cityworks, and ESRI/ GIS) and via the Integrated Web Application.
1	Eagleview Cloud - Software - Plus	Provides an unlimited number of authorized users the ability to login and access the EagleView Cloud software and analytics via the web-based EagleView Cloud platform. This software provides a robust complement of tools for engaging with imagery as well as additional project and collaboration tools, and access to mobile application. Requires the purchase of an EagleView - Imagery entitlement.

This quote is non-binding, creates no legal rights, duties or obligations, expressed or implied, on either party, and shall become binding only in the event that Pictometry and Customer enter into a definitive agreement incorporating it. The pricing quoted above does not reflect applicable taxes, which will be reflected in any resulting definitive agreement with Customer. This quote is valid until the date shown above, after which it expires. All Discounts are approximate.

Quantity	Product Name	Description
1	EagleView Cloud - Authorized Subdivisions	Extends the ability for a contracting county or non-state consortium of counties the ability to authorize access to their EagleView Cloud organization to any political unit or subdivision located totally or substantially within their boundary.
8	EagleView Cloud - Capture History	Includes access to historical ortho and oblique frame imagery from the EagleView archive. Quantity represents the number of calendar years of archive imagery available in EagleView Cloud.
1	EagleView Cloud - Early Access	Provides entitlement to imagery from counties neighboring the imagery AOI as part of EagleView Cloud. Also provides entitlement to Early Access to refreshed imagery captures which allows authorized users to use new imagery immediately following its preliminary processing and quality control checks and prior to its final processing. Early Access imagery will become available incrementally as it is processed, and it will remain available until final, fully processed imagery is made available through other means.
1	EagleView Cloud - Disaster Response Program	Includes access to the EagleView Disaster Response Program which offers flights after an emergency or disaster. Refer to the attached detailed description of the Disaster Response Program.

Project Total: \$36,843.75

Project 2 - Spring 2028

Quantity	Product Name	Description
63	Eagleview Reveal - 2in	High resolution, measurable oblique and orthogonal imagery. Oblique image frames collected at 3in GSD or better, orthogonal image frames collected at 2in GSD or better. Orthomosaic imagery produced at 2in GSD from orthorectified orthogonal imagery via a fully automated photogrammetric process which includes project-wide color and contrast balancing. Visible seamlines may be present. Image frames and orthomosaics available as 3-band RGB. Delivery to be provided via online Eagleview's online platform applications and APIs. Imagery extent based on a delivery grid shapefile approved by Eagleview.
63	Eagleview Reveal - Physical Delivery - Orthomosaic - 2in	Provides an offline copy of the orthomosaic tiles and mosaics at 2in GSD. Imagery extent based on a delivery grid shapefile approved by Eagleview. Tiles and mosaics output as industry standard 3-band RGB files with formats selectable by the customer. Delivery made via online download or physically via a hard drive media.
1	EagleView Cloud - Comprehensive Integration Bundle	Provides activation of integrations between the EagleView Cloud platform and compatible customer environments (including compatible CAMA providers, 911/PSAP, Cityworks, and ESRI/ GIS) and via the Integrated Web Application.

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Quantity	Product Name	Description
1	Eagleview Cloud - Software - Plus	Provides an unlimited number of authorized users the ability to login and access the EagleView Cloud software and analytics via the web-based EagleView Cloud platform. This software provides a robust complement of tools for engaging with imagery as well as additional project and collaboration tools, and access to mobile application. Requires the purchase of an EagleView - Imagery entitlement.
1	EagleView Cloud - Authorized Subdivisions	Extends the ability for a contracting county or non-state consortium of counties the ability to authorize access to their EagleView Cloud organization to any political unit or subdivision located totally or substantially within their boundary.
8	EagleView Cloud - Capture History	Includes access to historical ortho and oblique frame imagery from the EagleView archive. Quantity represents the number of calendar years of archive imagery available in EagleView Cloud.
1	EagleView Cloud - Early Access	Provides entitlement to imagery from counties neighboring the imagery AOI as part of EagleView Cloud. Also provides entitlement to Early Access to refreshed imagery captures which allows authorized users to use new imagery immediately following its preliminary processing and quality control checks and prior to its final processing. Early Access imagery will become available incrementally as it is processed, and it will remain available until final, fully processed imagery is made available through other means.
1	EagleView Cloud - Disaster Response Program	Includes access to the EagleView Disaster Response Program which offers flights after an emergency or disaster. Refer to the attached detailed description of the Disaster Response Program.

Project Total: \$36,843.75

Project 3 - Spring 2030

Quantity	Product Name	Description
63	Eagleview Reveal - 2in	High resolution, measurable oblique and orthogonal imagery. Oblique image frames collected at 3in GSD or better, orthogonal image frames collected at 2in GSD or better. Orthomosaic imagery produced at 2in GSD from orthorectified orthogonal imagery via a fully automated photogrammetric process which includes project-wide color and contrast balancing. Visible seamlines may be present. Image frames and orthomosaics available as 3-band RGB. Delivery to be provided via online Eagleview's online platform applications and APIs. Imagery extent based on a delivery grid shapefile approved by Eagleview.
63	Eagleview Reveal - Physical Delivery - Orthomosaic - 2in	Provides an offline copy of the orthomosaic tiles and mosaics at 2in GSD. Imagery extent based on a delivery grid shapefile approved by Eagleview. Tiles and mosaics output as industry standard 3-band RGB files with formats selectable by the customer. Delivery made via online download or physically via a hard drive media.

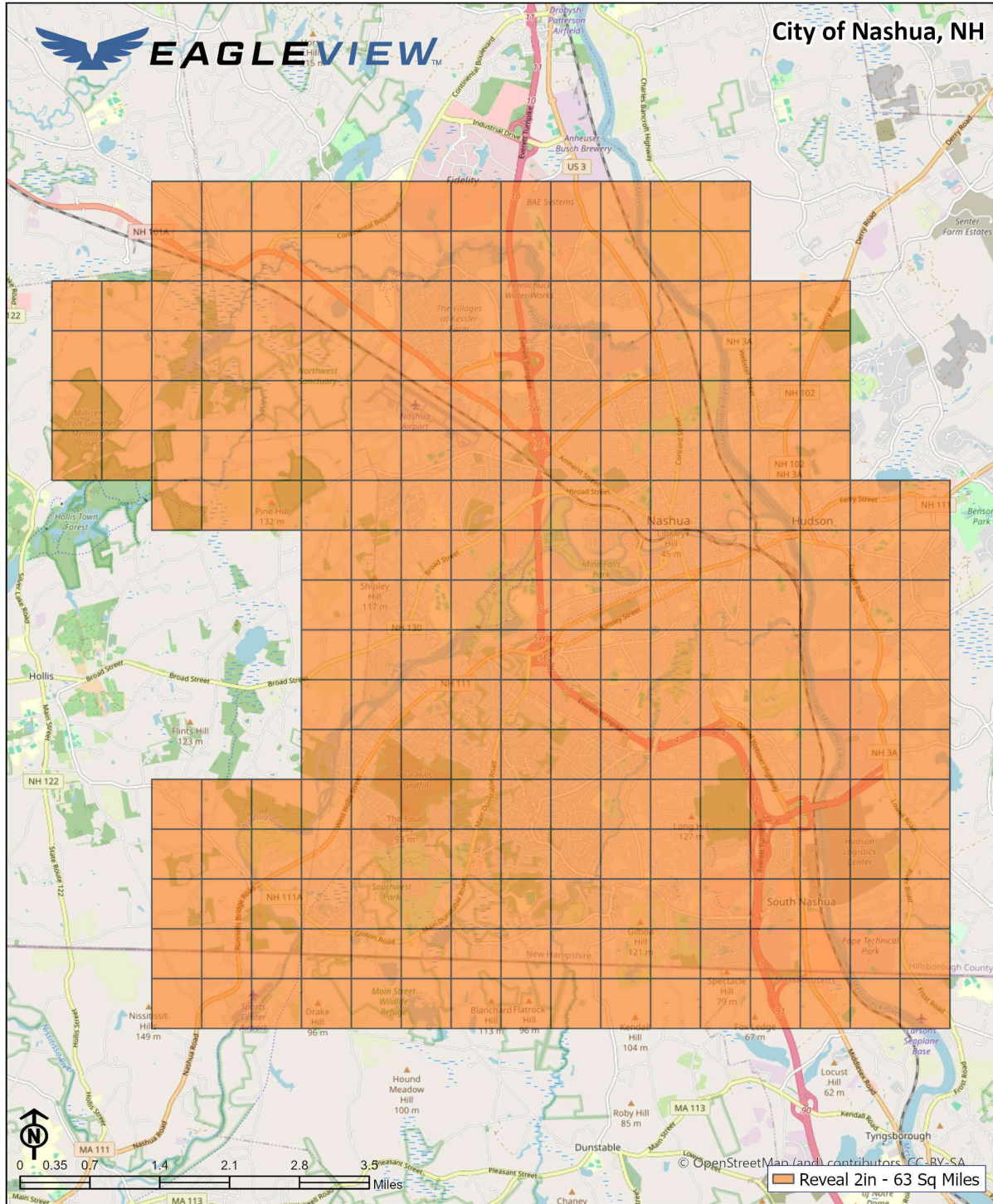
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Quantity	Product Name	Description
1	EagleView Cloud - Comprehensive Integration Bundle	Provides activation of integrations between the EagleView Cloud platform and compatible customer environments (including compatible CAMA providers, 911/PSAP, Cityworks, and ESRI/ GIS) and via the Integrated Web Application.
1	Eagleview Cloud - Software - Plus	Provides an unlimited number of authorized users the ability to login and access the EagleView Cloud software and analytics via the web-based EagleView Cloud platform. This software provides a robust complement of tools for engaging with imagery as well as additional project and collaboration tools, and access to mobile application. Requires the purchase of an EagleView - Imagery entitlement.
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1	EagleView Cloud - Disaster Response Program	Includes access to the EagleView Disaster Response Program which offers flights after an emergency or disaster. Refer to the attached detailed description of the Disaster Response Program.

Project Total: \$36,843.75

TOTAL: USD 110,531.25

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City of Nashua

Purchasing Department
Administrative Services Division
229 Main Street - Nashua, NH 03060

(603) 589-3330
Fax (603) 594-3233

January 28, 2026
Memo #26-126

TO: Mayor Donchess
Finance Committee

SUBJECT: Landfill Phase IV Construction Oversight- Amendment #1 in the amount not to exceed \$141,732 funded from Bond/ 53- Professional & Technical Services

Please see attached communications from Jeff Lafleur, Superintendent of Solid Waste, dated January 22, 2026 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Amendment for additional construction quality assurance services due to new regulatory requirements and construction delays
Value: \$141,732
To Date: \$441,500
Department: 168 Solid Waste
Vendor: Sanborn Head and Associates Inc.
Fund: Bond/ 53-Professional & Technical Services

Ordinance: Pursuant to § 5-91 Amendment to Contracts- No contract may be amended as to its scope of work or so as to increase sums payable to the contractor, without Finance Committee approval for amendment amounts exceed \$25,000; and without the Board of Aldermen amounts exceeding \$1,000,000

Division of Public Works: Solid Waste, and the Purchasing Department respectfully requests your approval of this contract.

Regards,

Amy Girard
Purchasing Manager

Cc: J Lafleur
C O'Connor
T Cummings

City of Nashua, Public Works Division

To: Board of Public Works Meeting Date: January 22, 2026

From: Jeff Lafleur, Superintendent, Solid Waste Department

Re: Change Order to Construction Quality Assurance Services Contract for Phase IV, Stage I Landfill Construction

A. Motion: To approve Amendment 1 to the contract for Phase IV Stage 1 Construction Project CQA Series with Sanborn Head and Associates Inc. in the amount of \$141,732. Funding through Department 168 Solid Waste; Fund: Bond; Activity: Landfill Expansion Phase IV.

Discussion: The motion is to approve a change order for additional costs for engineering construction quality assurance oversight and regulatory permitting for Sanborn Head & Associates. In summary, this change order is needed due to the following:

- A change in the construction schedule from seven months (January through July 2025) to 13 months (April 2025 through February 2026 [anticipated]) caused by initial delays imposed by NHDES forcing a later start date and necessitating winter construction.
- Higher than expected laboratory testing fees due to increased laboratory costs and additional geosynthetic conformance testing due to additional material being brought to the site after the initial testing was performed.
- Due to the extended construction schedule, there are additional construction meetings and associated project management responsibilities.
- Higher than expected costs due to responding to and working with the NHDES on regulatory changes, permit modification and construction issues.

The contract overage and change order are justified since the increased costs were out of the control of Sanborn Head and were driven by delays imposed by the NHDES from new regulatory requirements, pushing the construction start date farther out and necessitating winter construction (along with early winter conditions this year). The original contract value was \$441,500, with the approval of Amendment 1 in the amount of \$141,732 the total contract value will be \$583,232.

Attachment: January 12, 2026, Sanborn Head & Associates, Change Order Request for Construction Quality Assurance and Engineering Support, Phase IV, Stage I.

AMENDMENT NO. 1
TO
AGREEMENT BETWEEN

CITY OF NASHUA, NEW HAMPSHIRE
AND
SANBORN, HEAD & ASSOCIATES, INC.
FOR
PROFESSIONAL ENGINEERING SERVICES

This **AMENDMENT No. 1** made the ____ day of **March, 2026**, by and between **The City of Nashua, New Hampshire**, (hereinafter called OWNER), and **Sanborn, Head & Associates, Inc.** (hereinafter called ENGINEER).

WHEREAS, an AGREEMENT was entered into on **January 9, 2025** between the OWNER and ENGINEER, which AGREEMENT is entitled ***"Phase IV Stage I Construction Project CQA Services."***

hereinafter referred to as AGREEMENT.

WHEREAS, the ENGINEER is requesting supplementary funds to perform additional engineering services for related to the project as outlined in the attached amendment request dated **January 12, 2026**.

NOW, THEREFORE, in consideration of said AGREEMENT and other good and valuable considerations, it is hereby agreed and acknowledged by and between OWNER and ENGINEER to amend the AGREEMENT, as follows:

The AGREEMENT shall be amended to include this Amendment, a copy of which shall be attached thereto and made a part thereof.

COMPENSATION:

Professional Engineer agrees to perform additional work outlined in **Exhibit A** for a total cost not to exceed:

ONE HUNDRED FORTY-ONE THOUSAND SEVEN HUNDRED THIRTY-TWO and 00/100 DOLLARS
(\$141,732)

IN WITNESS WHEREOF, the parties hereto have made and executed this AMENDMENT to said AGREEMENT as of the day and year first above written.

City of Nashua, NH (signature)

James W. Donchess, Mayor
(Printed Name and Title)

Date



Sanborn Head and Associates (signature)

Eric Steinhauser, Senior Vice President
(Printed Name and Title)

23 January 2026

Date



Exhibit A

Darrin Santos, PG
Environmental Engineer
Nashua Division of Public Works, Solid Waste Department
848 West Hollis Street
Nashua, NH 03062

January 12, 2026
File No. 3066.100

Sent via email

Re: Change Order Request for Construction Quality Assurance and Engineering Support
Phase IV Stage I Construction Project
Four Hills Landfill, Nashua, New Hampshire
NHDES Permit No. DES-SW-SP-95-002

Dear Darrin:

Sanborn, Head & Associates, Inc. (Sanborn Head) appreciates the opportunity to be of service to the City of Nashua (City) by providing construction quality assurance (CQA) and engineering support services associated with the construction of Phase IV Stage I (Project) at the Four Hills Landfill in Nashua, New Hampshire. This change order request was prepared to account for services and schedule related issues that were not contemplated in our original scope of services, dated December 4, 2024, and are in excess of the fee amount previously budgeted for the Project. In summary, this change order reflects the following:

- Change in the anticipated schedule from seven (7) months (January through July 2025) to 13 months (April 2025 through February 2026 [anticipated]).
- Higher than expected laboratory testing fees due to increased laboratory costs and the need to change laboratories due to suspect soil test results, and additional geosynthetic conformance testing due to additional material being brought to the site after the initial testing was performed.
- Due to the extended construction schedule, there are additional construction meetings and associated project management responsibilities.
- Higher than expected costs due to responding to and working with the NHDES on permit modification and construction issues.

To the extent possible, Sanborn Head strived to control costs. This is most evident in the Field Observation task where Sanborn Head retained Peak Engineering Technologies (aka Peak Geo Solutions) to provide field observation and documentation services for the majority of the project. The result of retaining Peak Geo solutions is that even with the extended construction schedule, the budget for this task does not need to be increased.

However, as noted above, and assuming that the permitting issues and the construction are completed by the end of February 2026, the cost increases associated with the Material Sampling and Laboratory Testing, Construction Meetings/Project Management, and Engineering Support Services tasks are projected to exceed the originally budgeted value by \$141,732.



The following table summarizes the budget amendment by task.

Task	Original Fee	Billed Through 2025	Budget Adjustment	Revised Fee
Field Observations	\$290,500	\$191,377.30	\$0	\$290,500.00
Material Sampling and Laboratory Testing	\$20,000	\$29,972.60	\$13,000.00	\$33,000.00
Cap Geomembrane Integrity Testing	\$11,000	\$9,731.20	\$(1,268.00)	\$9,732.00
Construction Meetings/Project Management	\$34,000	\$32,000.58	\$20,000.00	\$54,000.00
CQA Report and Record Drawings	\$21,000	\$16,258.70	\$0	\$21,000.00
Engineering Support Services	\$65,000	\$162,018.95	\$110,000.00	\$175,000.00
Total	\$441,500	\$441,359.33	\$141,732.00	\$583,232.00

It is our understanding that the City will issue a revised Purchase Order for the additional fee described herein.

Thank you for the opportunity to be of service to the City. We look forward to completing this exciting project. Please contact us should you require additional information.

Very truly yours,
SANBORN, HEAD & ASSOCIATES, INC.


Ryan L. Clay, PE
Project Manager


Eric S. Steinhauser, PE, CPESC, CPSWQ
Senior Vice President and Principal

RLC/ESS:ess

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City of Nashua

Purchasing Department
Administrative Services Division
229 Main Street - Nashua, NH 03060

(603) 589-3330
Fax (603) 594-3233

January 28, 2026
Memo #26-127

TO: Mayor Donchess
Finance Committee

SUBJECT: PFAS Site Investigation and Evaluation for the Fire Training Area in the amount not to exceed \$236,800 funded from Bond/ 53- Professional & Technical Services

Please see attached communications from Jeff Lafleur, Superintendent of Solid Waste, dated January 22, 2026 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Professional services to include engineering, hydrogeologic and laboratory testing for fire-fighting foam PFAS at the Nashua Fire Training Center located at Four Hill Landfill

Value: \$236,800

Department: 168 Solid Waste

Vendor: Sanborn Head & Associates

Fund: Bond/ 53- Professional & Technical Services

Ordinance: Pursuant to NRO § 5-83 Professional Services (A) In the purchase of accounting, architectural, auditing, insurance, engineering, legal, medical and ambulance services and purchases of independent professional consultant services for personnel, data processing, actuarial, planning, management and other comparable purchases competitive bidding shall not be required.

Division of Public Works: Solid Waste, and the Purchasing Department respectfully requests your approval of this contract.

Regards,

Amy Girard
Purchasing Manager

Cc: J Lafleur
C O'Connor
T Cummings

City of Nashua, Public Works Division

To: Board of Public Works Meeting Date: January 22, 2026

From: Jeff Lafleur, Superintendent, Solid Waste Department

Re: Site Characterization, Testing for PFAS/ Remediation Opportunities Fire Training Area

B. Motion: To approve the contract with Sanborn Head & Associates of Bedford, New Hampshire in the amount not to exceed \$250,000 to provide engineering, hydrogeologic, and laboratory testing to further define the extent of fire-fighting foam PFAS impacts in the area of Nashua Fire Training Center at the Four Hills Landfill. Funding will be through Department 168 Solid Waste; Fund: Bond: Activity: Phase 3 & 4 Engineering.

Discussion: The New Hampshire Department of Environmental Services (NHDES) has requested for several years that the City complete a Site Characterization Plan for the Four Hills Landfill property. This request is consistent with NHDES requirements for all facilities that operate fire training areas, which must evaluate and document site conditions and report findings to the State.

PFAS has been historically monitored at the Four Hills Landfill in groundwater at low concentrations, which are attributed to the closed, unlined landfill areas. recent sampling near fire training grounds conducted have been identified higher PFAS concentrations. Proactively addressing these conditions will also help ensure continued compliance with NHDES requirements.

Sanborn Head is uniquely qualified to perform this work due to its extensive familiarity with the Four Hills Landfill, including solid waste, groundwater, and air permitting, as well as its expertise in PFAS investigation and remediation. While the PFAS impacts associated with the fire training area originate from a different source than those associated with the closed landfill, both areas are located within the Four Hills Landfill property. As a result, it is important to fully investigate the extent of impacts to avoid potential complications within the area the fire training grounds.



CONTRACT FOR PROFESSIONAL SERVICES

PFAS Site Investigation and Evaluation Services Fire Training Area – Four Hills Landfill

A CONTRACT BETWEEN

THE CITY OF NASHUA, 229 MAIN STREET, CITY HALL, NASHUA, NH 03060
AND

SANBORN, HEAD & ASSOCIATES, INC.
and its successors, transferees and assignees (together “Professional Engineer”)

NAME AND TITLE OF PROFESSIONAL ENGINEER

6 Bedford Farms Drive, Suite 201, Bedford, NH 03110

ADDRESS OF PROFESSIONAL ENGINEER

WHEREAS, the City of Nashua, a political subdivision of the State of New Hampshire, from time to time requires the services of a Professional Engineer ; and

WHEREAS, it is deemed that the services of a Professional Engineer herein specified are both necessary and desirable and in the best interests of the City of Nashua; and

WHEREAS, Professional Engineer represents they are duly qualified, equipped, staffed, ready, willing and able to perform and render the services hereinafter described;

NOW, THEREFORE, in consideration of the agreements herein made, the parties mutually agree as follows:

1. DOCUMENTS INCORPORATED. The following exhibits are by this reference incorporated herein and are made part of this contract:

Exhibit A - General Conditions for Contracts

Exhibit B – Revised Proposal Date January 21, 2026

The Contract represents the entire and integrated agreement between the parties and supersedes prior negotiations, proposals, representations or agreements, either written or oral. Any other documents which are not listed in this Article are not part of the Contract.

In the event of a conflict between the terms of the Proposal and the terms of this Agreement, a written change order and/or fully executed City of Nashua Purchase Order, the terms of this Agreement, the written change order or the fully executed City of Nashua Purchase Order shall control over the terms of the Proposal.

2. WORK TO BE PERFORMED. Except as otherwise provided in this contract, Professional Engineer shall furnish all services, equipment, and materials and shall perform all operations necessary and required to carry out and perform in accordance with the terms and conditions of the contract the work described.

DESCRIPTION OF WORK:

The Consultant shall perform PFAS site investigation services at the Fire Training Area within the Four Hills Landfill, including soil and groundwater sampling, laboratory testing, and evaluation of environmental conditions in accordance with NHDES Env-Or 600 requirements. The work shall define the nature and extent of PFAS impacts related to historical firefighting foam use and document findings in a Site Investigation Report submitted to NHDES. Services may include evaluation of potential remedial options for planning and coordination purposes only and do not include remedial design or implementation as outlined in **Exhibit B**.

3. PERIOD OF PERFORMANCE. Professional Engineer shall perform and complete all work in accordance with the schedule described in **Exhibit B**. Professional Engineer shall begin performance upon receipt of an Executed Contract and a valid Purchase Order issued from the City of Nashua.

4. COMPENSATION. Professional Engineer agrees to perform the work for a total cost not to exceed

TWO HUNDRED THIRTY-SIX THOUSAND EIGHT HUNDRED DOLLARS (\$236,800)

The Contract Sum shall include all items and services necessary for the proper execution and completion of the Work.

Unless Professional Engineer has received a written exemption from the City of Nashua, Professional Engineer shall submit monthly requests for payment for services performed under this agreement in accordance with the values stated in the Agreement. Such requests shall be supported by such data substantiating the Professional Engineer's right to payment as the City of Nashua may reasonably require. Professional Engineer shall submit monthly requests for payment for services performed under this agreement shall be submitted as follows:

- Electronically via email to VendorAPInvoices@NashuaNH.gov

OR

- Paper Copies via US Mail to:

**City of Nashua, City Hall
Accounts Payable
229 Main Street
Nashua, NH 03060**

Please do not submit invoices both electronically and paper copy.

In addition, and to facilitate the proper and timely payment of applications, the City of Nashua requires that all submitted invoices contain a valid **PURCHASE ORDER NUMBER**.

Requests for payment shall be submitted no later than fifteen (15) days after the end of each month and must include a detailed summary of the expenditures reported in a form that supports the approved budget. Specifically, Professional Engineer agrees to provide the following with each request for payment:

1. Appropriate invoice forms. The forms shall include the project purchase order number, a listing of personnel hours and billing rates, and other expenditures for which payment is sought.
2. A progress report. The report shall include, for each monthly reporting period, a description of the work accomplished, problems experienced, upcoming work, any extra work carried out, and a schedule showing actual expenditures billed for the period, cumulative total expenditures billed and

paid to date under the contract, and a comparison of cumulative total expenditures billed and paid to the approved budget.

The City of Nashua will pay for work satisfactorily completed by Professional Engineer. The City of Nashua will pay Professional Engineer within **30** days of approval by the City of Nashua of the submitted invoice forms and progress reports. The City of Nashua will make no payments until the invoice forms and progress reports have been submitted and approved.

5. EFFECTIVE DATE OF CONTRACT. This contract shall not become effective until and unless approved by the City of Nashua.

6. NOTICES. All notices, requests, or approvals required or permitted to be given under this contract shall be in writing, shall be sent by hand delivery, overnight carrier, or by United States mail, postage prepaid, and registered or certified, and shall be addressed to:

CITY OF NASHUA REPRESENTATIVE:

Jeff Lafleur, Superintendent
City of Nashua, Solid Waste Department
848 West Hollis Street
Nashua, NH 03062

REPRESENTATIVE:

Eric S. Steinhauser, P.E., CPESC, CPSWQ
Sanborn, Head & Associates
6 Bedford Farms Drive, Suite 201
Bedford, NH 03110

Any notice required or permitted under this contract, if sent by United States mail, shall be deemed to be given to and received by the addressee thereof on the third business day after being deposited in the mail. The City of Nashua or Professional Engineer may change the address or representative by giving written notice to the other party.

IN WITNESS WHEREOF, the parties hereto have caused this contract to be signed and intend to be legally bound thereby.

CITY OF NASHUA, NH (signature)



SANBORN HEAD AND ASSOCIATES
(signature)

James W. Donchess, Mayor
(Printed Name and Title)

Eric S. Steinhauser, Senior Vice President and Principal
(Printed Name and Title)

Date

28 January 2026
Date



Exhibit B

6 Bedford Farms Drive, Suite 201
Bedford, NH 03110

Mr. Jeff Lafleur
Superintendent of Solid Waste
City of Nashua, Division of Public Works
840 West Hollis Street
Nashua, NH 03062

January 21, 2026
File No. 3066.262

Re: Scope of Engineering Services
Four Hills Landfill Fire Training Area
Nashua, New Hampshire

Dear Jeff:

Sanborn, Head & Associates, Inc. (Sanborn Head) appreciates the opportunity to provide engineering services to the City of Nashua (City) relative to the Four Hills Landfill/Department of Public Works (DPW) Garage project. The scope of services presented herein was developed based on results of a recent stormwater management area (SMA) evaluation for the DPW Garage Project performed by Sanborn Head. This evaluation included sampling of soil and groundwater in the vicinity of the City of Nashua Fire Training Area (FTA) at the Four Hills landfill property, which revealed the presence of per- and polyfluoroalkyl substances (PFAS) consistent with impacts related to historical FTA activities. Our proposed scope is also informed by recent discussions with the City and the New Hampshire Department of Environmental Services (NHDES).

BACKGROUND

Based on the current Env-Or 600 rules, Sanborn Head anticipates that the NHDES will require a site investigation (SI) (per Env-Or 606) of the FTA because of the presence of PFAS-contaminated soil and groundwater in this area. Given the planned DPW Garage project in the FTA area, the objectives of the SI are to collect actionable data to (1) inform contaminated soil management and (2) support a presumptive remedy for FTA-related soil contamination. The SI will include screening of remedial alternatives and a presumptive remedy plan for contaminated soil, which is anticipated to include soil capping via the planned building/paved areas, on-site soil management, and an Activity and Use Restriction (AUR).

If acceptable to the NHDES, then we assume the presumptive remedy will be integrated into the overall DPW Garage project design and construction.

SCOPE OF SERVICES

To accomplish the above SI and presumptive remedy planning, we will provide the following services:



Task 1 FTA SI Field Activities

- Prepare a draft SI Work Scope for review and comment by the City and incorporate edits provided by the City into a final SI Work Scope;
- Submit the final SI Work Scope to the NHDES to inform them of the planned SI activities; and
- Perform the SI Work Scope submitted to the NHDES, which will include:
 - Evaluation of past FTA uses and historical environmental data of the surrounding area;
 - Collection of soil samples in the vicinity of the presumed FTA source area;
 - Installation and development of groundwater monitoring wells and collection of groundwater samples within and downgradient of the FTA; and
 - Laboratory testing of soil and groundwater samples for PFAS.

Task 2 SI Report Preparation

- Prepare a draft SI Report for review and comment by the City. As required by Env-Or 606.03(b), the SI Report will include:
 - A summary of FTA historical background information;
 - A summary of subsurface explorations and sampling;
 - A description of geology and hydrogeology;
 - A contaminant and hydrogeologic conceptual site model of the FTA and surrounding area; and
 - A screening of potential remedial alternatives and presumptive remedy plan as described in Env-Or 606.11;
- Prepare and issue the final SI Report to the NHDES. We anticipate that up to two meetings with representatives of the NHDES may be necessary to describe the results and conclusions of the SI report.

The approach described above assumes a presumptive remedy to address contaminated soil with capping and on-site soil management. The SI Report, including investigation scope, presumptive remedy, and recommendations, is subject to NHDES review and acceptance. If, for example, the presumptive remedy is not agreed to by the NHDES, then work beyond that included in this Scope of Engineering Services, such as preparation of a Remedial Action Plan, may be required. Also, the NHDES may require other out of scope investigation, technical evaluation, and response actions beyond those included in this Scope of Engineering Services.

Task 3 General Consulting and Project Management

Sanborn Head will be prepared to participate in meetings as needed to assist the City and its team with issues related to the DPW Garage project.

ASSUMPTIONS

The following assumptions were made in preparing this scope of services:

- Schedule – Services will be performed between February 2026 and July 2026.
- IMEG will provide AutoCAD compatible drawings of the site development. The file will be in three dimensions and/or have elevation information regarding ground surfaces and structures.

ITEMS NOT INCLUDED IN SCOPE

The following items are not included in this scope of services. If such services are needed, then we will provide proposals separately:

- Surveying;
- Air, solid waste, or Alteration of Terrain permitting;
- Remedial Action Plan (RAP) preparation;
- Remedial design, specifications, or soil management plan;
- Monitoring well decommissioning;
- Handling, management, or testing of any liquid or solid wastes generated during field work, such as purge water or excess soils from drilling. We assume the City will assume responsibility for the management, disposal, and testing, as needed;
- Design services not identified above; and
- Bidding and construction-phase services, including the Remedial Action Implementation Report (Env-Or 606.17).

FEE ESTIMATE AND BASIS OF BILLINGS

The total estimated fee for the services described herein is **\$236,800**. It should be noted that additional fees may be required for substantial requests that are unique, unforeseen, and out of scope. We will invoice for our services based on actual accrued time and expenses in accordance with the enclosed Schedule of Fees. We will not perform services beyond those defined herein without first receiving written authorization from the City.

Task	Labor	Expenses	Subcontractors	Task Subtotals
Task 1 – FTA SI Field Activities	\$77,100	\$4,500	\$77,000	<i>\$158,600</i>
Task 2 – SI Report Preparation	\$69,700	\$-	\$-	<i>\$69,700</i>
Task 3 – General Consulting and Project Management	\$8,500	\$-	\$-	<i>\$8,500</i>
TOTALS	<i>\$155,300</i>	<i>\$4,500</i>	<i>\$77,000</i>	<i>\$236,800</i>

SCHEDULE

Sanborn Head anticipates providing these services between approximately February 2026 and July 2026.

TERMS OF ENGAGEMENT

The terms of engagement are described in our Agreement with the City of Nashua, New Hampshire, dated September 11, 2019.

ACCEPTANCE

We understand that acceptance of this proposal will be provided in a City-issued Purchase Order to Sanborn Head for these services.

CLOSING

Thank you for the opportunity to submit this scope of services. We look forward to working with you on this project. Please contact us should you require additional information.



Very truly yours,
SANBORN, HEAD & ASSOCIATES, INC.



Harrison R. Roakes, PE
Senior Project Manager



Sean W. Murphy, PG
Project Director and Principal

HRR/SWM:swm

Enclosure: Schedule of Fees for Fiscal Year 2026

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SANBORN, HEAD & ASSOCIATES, INC.
Schedule of Fees for City of Nashua Fiscal Year 2026

Senior Vice President	\$279
Vice President	\$268
Project Director	\$252
Senior Project Manager	\$215
Project Manager	\$201
Lead Project Coordinator	\$190
Assistant Project Manager	\$188
Senior Project Professional	\$175
Senior Project Coordinator	\$170
Project Professional	\$165
Project Coordinator	\$160
Associate Project Professional	\$151
Assistant Project Coordinator	\$133
Senior Technician	\$122
Technician	\$113
Support Staff	\$98
Subcontractors and Outside Services	Cost plus 10%
Other Direct Expenses	Cost plus 10%

Hourly rates will be charged for time worked on the project and for the time required for travel between the office and the meeting or project site. Local travel will be at IRS allowed rates.

Overtime hours will be charged using the hourly rates listed above.

Hourly rates for expert witness testimony, including preparation time, and other special services such as corporate acquisition due diligence studies that generally require a dedicated commitment of senior staff, will be provided upon request.

This fee schedule applies for the City of Nashua fiscal year 2026 (from July 1, 2025, to June 30, 2026).

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EXHIBIT A

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General Terms and Conditions

1. **Definitions.** Unless otherwise required by the context, "Professional Engineer", and its successors, transferees and assignees (together "Professional Engineer") includes any of the Professional Engineer's consultants, sub consultants, contractors, and subcontractors
2. **Professional Engineer Status.** The parties agree that Professional Engineer shall have the status of and shall perform all work under this contract as a Professional Engineer, maintaining control over all its consultants, sub consultants, contractors, or subcontractors. The only contractual relationship created by this contract is between the City of Nashua and Professional Engineer, and nothing in this contract shall create any contractual relationship between the City of Nashua and Professional Engineer's consultants, sub consultants, contractors, or subcontractors. The parties also agree that Professional Engineer is not a City of Nashua employee and that there shall be no:
 - (1) Withholding of income taxes by the City of Nashua;
 - (2) Industrial insurance coverage provided by the City of Nashua;
 - (3) Participation in group insurance plans which may be available to employees of the City of Nashua;
 - (4) Participation or contributions by either the Professional Engineer or the City of Nashua to the public employee's retirement system;
 - (5) Accumulation of vacation leave or sick leave provided by the City of Nashua;
 - (6) Unemployment compensation coverage provided by the City of Nashua.
3. **Standard of Care.** Professional Engineer shall be responsible for the professional quality, technical accuracy, timely completion, and coordination of all work performed under this contract. The standard of care of the Professional Engineer's is the degree of professional skill, care, diligence, and sound practices and judgment that are normally exercised by recognized professional firms with respect to services of a similar nature. It shall be the duty of Professional Engineer to assure at its own expense that all work is technically sound and in conformance with all applicable federal, state, and local laws, statutes, regulations, ordinances, orders, or other requirements. In addition to all other rights which the City of Nashua may have, Professional Engineer shall, at its own expense and without additional compensation, re-perform work to correct or revise any deficiencies, omissions, or errors in the work or the product of the work or which result from Professional Engineer's failure to perform in accordance with this standard of care. Any approval by the City of Nashua of any products or services furnished or used by Professional Engineer shall not in any way relieve Professional Engineer of the responsibility for professional and technical accuracy and adequacy of its work. City of Nashua review, approval, or acceptance of, or payment for any of Professional Engineer's work under this contract shall not operate as a waiver of any of the City of Nashua's rights or causes of action under this contract, and Professional Engineer shall be and remain liable in accordance with the terms of the contract and applicable law.

Professional Engineer shall furnish competent and skilled personnel to perform the work under this contract. The City of Nashua reserves the right to approve key personnel assigned by Professional Engineer to perform work under this contract. Approved key

personnel shall not be taken off of the project by Professional Engineer without the prior written approval of the City of Nashua, except in the event of termination of employment. Professional Engineer shall, if requested to do so by the City of Nashua, remove from the job any personnel whom the City of Nashua determines to be incompetent, dishonest, or uncooperative.

4. **City of Nashua Representative.** The City of Nashua may designate a City of Nashua representative for this contract. If designated, all notices, project materials, requests by Professional Engineer, and any other communication about the contract shall be addressed or be delivered to the City of Nashua Representative.
5. **Changes to Scope of Work.** The City of Nashua may, at any time, by written order, make changes to the general scope, character, or cost of this contract and in the services or work to be performed, either increasing or decreasing the scope, character, or cost of Professional Engineer's performance under the contract. Professional Engineer shall provide to the City of Nashua within 10 calendar days, a written proposal for accomplishing the change. The proposal for a change shall provide enough detail, including personnel hours for each sub-task and cost breakdowns of tasks, for the City of Nashua to be able to adequately analyze the proposal. The City of Nashua will then determine in writing if Professional Engineer should proceed with any or all of the proposed change. If the change causes an increase or a decrease in Professional Engineer's cost or time required for performance of the contract as a whole, an equitable adjustment shall be made and the contract accordingly modified in writing. Any claim of Professional Engineer for adjustment under this clause shall be asserted in writing within 30 days of the date the City of Nashua notified Professional Engineer of the change.

When Professional Engineer seeks changes, Professional Engineer shall, before any work commences, estimate their effect on the cost of the contract and on its schedule and notify the City of Nashua in writing of the estimate. The proposal for a change shall provide enough detail, including personnel hours for each sub-task and cost breakdowns of tasks, for the City of Nashua to be able to adequately analyze the proposal. The City of Nashua will then determine in writing if Professional Engineer should proceed with any or all of the proposed change.

Except as provided in this paragraph, Professional Engineer shall implement no change unless the City of Nashua in writing approves the change. Unless otherwise agreed to in writing, the provisions of this contract shall apply to all changes. The City of Nashua may provide verbal approval of a change when the City of Nashua, in its sole discretion, determines that time is critical or public health and safety are of concern. Any verbal approval shall be confirmed in writing as soon as practicable. Any change undertaken without prior City of Nashua approval shall not be compensated and is, at the City of Nashua's election, sufficient reason for contract termination.

6. **CITY OF NASHUA COOPERATION.** The City of Nashua agrees that its personnel will cooperate with Professional Engineer in the performance of its work under this contract and that such personnel will be available to Professional Engineer for consultation at reasonable times and after being given sufficient advance notice that will prevent conflict with their other responsibilities. The City of Nashua also agrees to provide Professional Engineer with access to City of Nashua records in a reasonable time and manner and to schedule items

that require action by the Board of Public Works and Finance Committee in a timely manner. The City of Nashua and Professional Engineer also agree to attend all meetings called by the City of Nashua or Professional Engineer to discuss the work under the Contract, and that Professional Engineer may elect to conduct and record such meetings and shall later distribute prepared minutes of the meeting to the City of Nashua.

7. **Discovery of Conflicts, Errors, Omissions, Ambiguities, or Discrepancies.** Professional Engineer represents that it has examined all contract documents, has brought all conflicts, errors, discrepancies, and ambiguities to the attention of the City of Nashua in writing, and has concluded that the City of Nashua's resolution of each matter is satisfactory to Professional Engineer. All future questions Professional Engineer may have concerning interpretation or clarification of this contract shall be submitted in writing to the City of Nashua within 10 calendar days of their arising. The writing shall state clearly and in full detail the basis for Professional Engineer's question or position. The City of Nashua representative shall render a decision within 15 calendar days. The City of Nashua's decision on the matter is final. Any work affected by a conflict, error, omission, or discrepancy which has been performed by Professional Engineer prior to having received the City of Nashua's resolution shall be at Professional Engineer's risk and expense. At all times, Professional Engineer shall carry on the work under this contract and maintain and complete work in accordance with the requirements of the contract or determination of the City of Nashua. Professional Engineer is responsible for requesting clarification or interpretation and is solely liable for any cost or expense arising from its failure to do so.

8. Termination of Contract

A. Termination, Abandonment, or Suspension at Will. The City of Nashua, in its sole discretion, shall have the right to terminate, abandon, or suspend all or part of the project and contract at will. If the City of Nashua chooses to terminate, abandon, or suspend all or part of the project, it shall provide Professional Engineer 10 day's written notice of its intent to do so.

If all or part of the project is suspended for more than 90 days, the suspension shall be treated as a termination at will of all or part of the project and contract.

Upon receipt of notice of termination, abandonment, or suspension at will, Professional Engineer shall:

1. Immediately discontinue work on the date and to the extent specified in the notice.
2. Place no further orders or subcontracts for materials, services, or facilities, other than as may be necessary or required for completion of such portion of work under the contract that is not terminated.
3. Immediately make every reasonable effort to obtain cancellation upon terms satisfactory to the City of Nashua of all orders or subcontracts to the extent they relate to the performance of work terminated, abandoned, or suspended under the notice, assign to the City of Nashua any orders or subcontracts specified in the notice, and revoke agreements specified in the notice.
4. Not resume work after the effective date of a notice of suspension until receipt of a written notice from the City of Nashua to resume performance.

In the event of a termination, abandonment, or suspension at will, Professional Engineer shall receive all amounts due and not previously paid to Professional Engineer for work satisfactorily completed in accordance with the contract prior to the date of the notice and compensation for work thereafter completed as specified in the notice. No amount shall be allowed or paid for anticipated profit on unperformed services or other unperformed work.

B. Termination for Cause. This agreement may be terminated by the City of Nashua on 10 calendar day's written notice to Professional Engineer in the event of a failure by Professional Engineer to adhere to any or all the terms and conditions of the contract or for failure to satisfactorily, in the sole opinion of the City of Nashua, to complete or make sufficient progress on the work in a timely and professional manner. Professional Engineer shall be given an opportunity for consultation with the City of Nashua prior to the effective date of the termination. Professional Engineer may terminate the contract on 10 calendar days written notice if, through no fault of Professional Engineer, the City of Nashua fails to pay Professional Engineer for 45 days after the date of approval by the City of Nashua of any Application for Payment.

Upon receipt of notice of termination for cause, Professional Engineer shall:

1. Immediately discontinue work on the date and to the extent specified in the notice.
2. Provide the City of Nashua with a list of all unperformed services.
3. Place no further orders or sub-contracts for materials, services, or facilities, other than as may be necessary or required for completion of such portion of work under the contract that is not terminated.
4. Immediately make every reasonable effort to obtain cancellation upon terms satisfactory to the City of Nashua of all orders or sub contracts to the extent they relate to the performance of work terminated, abandoned, or suspended under the notice, assign to the City of Nashua any orders or sub contracts specified in the notice, and revoke agreements specified in the notice.
5. Not resume work after the effective date of a notice of termination unless and until receipt of a written notice from the City of Nashua to resume performance.

In the event of a termination for cause, Professional Engineer shall receive all amounts due and not previously paid to Professional Engineer for work satisfactorily completed in accordance with the contract prior to the date of the notice, less all previous payments. No amount shall be allowed or paid for anticipated profit on unperformed services or other unperformed work. Any such payment may be adjusted to the extent of any additional costs occasioned to the City of Nashua by reasons of Professional Engineer's failure. Professional Engineer shall not be relieved of liability to the City of Nashua for damages sustained from the failure, and the City of Nashua may withhold any payment to the Professional Engineer until such time as the exact amount of damages due to the City of Nashua is determined. All claims for payment by the Professional Engineer must be submitted to the City of Nashua within 30 days of the effective date of the notice of termination.

If after termination for the failure of Professional Engineer to adhere to any of the terms and conditions of the contract or for failure to satisfactorily, in the sole opinion of the City of Nashua, to complete or make sufficient progress on the work in a timely and professional manner, it is determined that Professional Engineer had not so failed, the termination shall be deemed to have been a termination at will. In that event, the City of Nashua shall, if necessary, make an adjustment in the compensation paid to Professional Engineer such that Professional Engineer receives total compensation in the same amount as it would have received in the event of a termination-at-will.

C. General Provisions for Termination. Upon termination of the contract, the City of Nashua may take over the work and prosecute it to completion by agreement with another party or otherwise. In the event Professional Engineer shall cease conducting business, the City of Nashua shall have the right to solicit applications for employment from any employee of the Professional Engineer assigned to the performance of the contract.

Neither party shall be considered in default of the performance of its obligations hereunder to the extent that performance of such obligations is prevented or delayed by any cause, existing or future, which is beyond the reasonable control of such party. Delays arising from the actions or inactions of one or more of Professional Engineer's principals, officers, employees, agents, subcontractors, consultants, vendors, or suppliers are expressly recognized to be within Professional Engineer's control.

9. Dispute Resolution. The parties shall attempt to resolve any dispute related to this contract as follows. Either party shall provide to the other party, in writing and with full documentation to verify and substantiate its decision, its stated position concerning the dispute. No dispute shall be considered submitted and no dispute shall be valid under this provision unless and until the submitting party has delivered the written statement of its position and full documentation to the other party. The parties shall then attempt to resolve the dispute through good faith efforts and negotiation between the City of Nashua Representative and a Professional Engineer Representative. At all times, Professional Engineer shall carry on the work under this contract and maintain and complete work in accordance with the requirements of the contract or determination or direction of the City of Nashua. If the parties are unable to resolve their dispute as described above within 30 days, the parties may request that the dispute be submitted to the Board of Public Works for resolution. If the parties are dissatisfied with the decision of the Board of Public Works, the parties' reserve the right to pursue any available legal and/or equitable remedies for any breaches of this contract except as that right may be limited by the terms of this contract.

10. No Damages for Delay. Apart from a written extension of time, no payment, compensation, or adjustment of any kind shall be made to Professional Engineer for damages because of hindrances or delays in the progress of the work from any cause, and Professional Engineer agrees to accept in full satisfaction of such hindrances and delays any extension of time that the City of Nashua may provide.

11. Insurance. Professional Engineer shall carry and maintain in effect during the performance of services under this contract:

- General Liability insurance in the amount of \$1,000,000 per occurrence; \$2,000,000 aggregate;

- \$1,000,000 Combined Single Limit Automobile Liability;
***Coverage must include all owned, non-owned and hired vehicles.**
- \$1,000,000 Profession Liability;
- and Workers' Compensation Coverage in compliance with the State of New Hampshire statutes, \$100,000/\$500,000/\$100,000.

Professional Engineer shall maintain in effect at all times during the performance under this contract all specified insurance coverage with insurers. None of the requirements as to types and limits to be maintained by Professional Engineer are intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by Professional Engineer under this contract. The City of Nashua shall not maintain any insurance on behalf of Professional Engineer. Subcontractors are subject to the same insurance requirements as Professional Engineer and it shall be the Professional Engineer's responsibility to ensure compliance of this requirement.

Professional Engineer will provide the City of Nashua with certificates of insurance for coverage as listed below and endorsements affecting coverage required by the contract within ten calendar days after the City of Nashua issues the notice of award. The City of Nashua requires thirty days written notice of cancellation or material change in coverage. The certificates and endorsements for each insurance policy must be signed by a person authorized by the insurer and who is licensed by the State of New Hampshire. **General Liability and Auto Liability policies must name the City of Nashua as an additional insured** and reflect on the certificate of insurance. Professional Engineer is responsible for filing updated certificates of insurance with the City of Nashua's Risk Management Department during the life of the contract.

- All deductibles and self-insured retentions shall be fully disclosed in the certificate(s) of insurance.
- If aggregate limits of less than \$2,000,000 are imposed on bodily injury and property damage, Professional Engineer must maintain umbrella liability insurance of at least \$1,000,000. All aggregates must be fully disclosed on the required certificate of insurance.
- The specified insurance requirements do not relieve Professional Engineer of its responsibilities or limit the amount of its liability to the City of Nashua or other persons, and Professional Engineer is encouraged to purchase such additional insurance, as it deems necessary.
- The insurance provided herein is primary, and no insurance held or owned by the City of Nashua shall be called upon to contribute to a loss.
- Professional Engineer is responsible for and required to remedy all damage or loss to any property, including property of the City of Nashua, caused in whole or part by Professional Engineer or anyone employed, directed, or supervised by Professional Engineer.

12. Indemnification. Regardless of any coverage provided by any insurance, Professional Engineer agrees to indemnify and hold harmless the City of Nashua, its agents, officials, employees and authorized representatives and their employees from and against any and all suits, causes of action, legal or administrative proceedings, arbitrations, claims, demands, damages, liabilities, interest, attorney's fees, costs and expenses of any kind or

nature in any manner caused, occasioned, or contributed to in whole or in part by reason of any negligent act, omission, or fault or willful misconduct, whether active or passive, of Professional Engineer or of anyone acting under its direction or control or on its behalf in connection with or incidental to the performance of this contract. Professional Engineer's indemnity, defense and hold harmless obligations, or portions thereof, shall not apply to liability caused by the negligence or willful misconduct of the party indemnified or held harmless.

- 13. Fiscal Contingency.** All payments under this contract are contingent upon the availability to the City of Nashua of the necessary funds. This contract shall terminate and the City of Nashua's obligations under it shall be extinguished at the end of any fiscal year in which the City of Nashua fails to appropriate monies for the ensuing fiscal year sufficient for the performance of this contract.

Nothing in this contract shall be construed to provide Professional Engineer with a right of payment over any other entity. Any funds obligated by the City of Nashua under this contract that are not paid to Professional Engineer shall automatically revert to the City of Nashua's discretionary control upon the completion, termination, or cancellation of the agreement. The City of Nashua shall not have any obligation to re-award or to provide, in any manner, the unexpended funds to Professional Engineer. Professional Engineer shall have no claim of any sort to the unexpended funds.

- 14. Compensation.** Review by the City of Nashua of Professional Engineer's submitted monthly invoice forms and progress reports for payment will be promptly accomplished by the City of Nashua. If there is insufficient information, the City of Nashua may require Professional Engineer to submit additional information. Unless the City of Nashua, in its sole discretion, decides otherwise, the City of Nashua shall pay Professional Engineer in full within **30 days of approval** of the submitted monthly invoice forms and progress reports.

- 15. Compliance with Applicable Laws.** Professional Engineer, at all times, shall fully and completely comply with all applicable local, state and federal laws, statutes, regulations, ordinances, orders, or requirements of any sort in carrying out the obligations of this contract, including, but not limited to, all federal, state, and local accounting procedures and requirements, all immigration and naturalization laws, and the Americans with Disabilities Act. Professional Engineer shall, throughout the period services are to be performed under this contract, monitor for any changes to the applicable laws, statutes, regulations, ordinances, orders, or requirements, shall promptly notify the City of Nashua in writing of any changes to the same relating to or affecting this contract, and shall submit detailed documentation of any effect of the change in terms of both time and cost of performing the contract.

- 16. Nondiscrimination.** If applicable or required under any federal or state law, statute, regulation, order, or other requirement, Professional Engineer agrees to the following terms. Professional Engineer will not discriminate against any employee or applicant for employment because of physical or mental handicap in regard to any position for which the employee or applicant for employment is qualified. Professional Engineer agrees to take affirmative action to employ, advance in employment, or to otherwise treat qualified, handicapped individuals without discrimination based upon physical or mental handicap in all employment practices, including but not limited to the following: employment,

upgrading, demotion, transfer, recruitment, advertising, layoff, termination, rates of pay, or other forms of compensation and selection for training, including apprenticeship.

Without limitation of the foregoing, Professional Engineer's attention is directed to "Title 41" Public Contracts and Property Management" C.F.R. Subtitle B "Other Provisions Relating to Public Contracts" Section 60 "Office of Federal Contract Compliance Programs, Equal Employment, Department of Labor" which, by this reference, is incorporated in this contract.

Professional Engineer agrees to assist disadvantaged business enterprises in obtaining business opportunities by identifying and encouraging disadvantaged suppliers, consultants, and sub consultants to participate to the extent possible, consistent with their qualification, quality of work, and obligation of Professional Engineer under this contract.

In connection with the performance of work under this contract, Professional Engineer agrees not to discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, age, or sexual orientation. This agreement includes, but is not limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship.

Professional Engineer agrees, if applicable, to insert these provisions in all subcontracts, except for subcontracts for standard commercial supplies or raw materials. Any violation of any applicable provision by Professional Engineer shall constitute a material breach of the contract.

- 17. Endorsement.** Professional Engineer shall seal and/or stamp and sign professional documents including drawings, plans, maps, reports, specifications, and other instruments of service prepared by Professional Engineer or under its direction as required under the laws of the State of New Hampshire.
- 18. Assignment, Transfer, Delegation, or Subcontracting.** Professional Engineer shall not assign, transfer, delegate, or subcontract any rights, obligations, or duties under this contract without the prior written consent of the City of Nashua. Any such assignment, transfer, delegation, or subcontracting without the prior written consent of the City of Nashua is void. Any consent of the City of Nashua to any assignment, transfer, delegation, or subcontracting shall only apply to the incidents expressed and provided for in the written consent and shall not be deemed to be a consent to any subsequent assignment, transfer, delegation, or subcontracting. Any such assignment, transfer, delegation, or subcontract shall require compliance with or shall incorporate all terms and conditions set forth in this agreement, including all incorporated Exhibits and written amendments or modifications. Subject to the foregoing provisions, the contract inures to the benefit of, and is binding upon, the successors and assigns of the parties.
- 19. City Inspection of Contract Materials.** The books, records, documents and accounting procedures and practices of Professional Engineer related to this contract shall be subject to inspection, examination and audit by the City of Nashua, including, but not limited to, the contracting agency, the Board of Public Works, Corporation Counsel, and, if applicable,

the Comptroller General of the United States, or any authorized representative of those entities.

- 20. Disposition of Contract Materials.** Any books, reports, studies, photographs, negatives or other documents, data, drawings or other materials, including but not limited to those contained in media of any sort (e.g., electronic, magnetic, digital) prepared by or supplied to Professional Engineer in the performance of its obligations under this contract shall be the exclusive property of the City of Nashua and all such materials shall be remitted and delivered, at Professional Engineer's expense, by Professional Engineer to the City of Nashua upon completion, termination, or cancellation of this contract. Alternatively, if the City of Nashua provides its written approval to Professional Engineer, any books, reports, studies, photographs, negatives or other documents, data, drawings or other materials including but not limited to those contained in media of any sort (e.g., electronic, magnetic, digital) prepared by or supplied to Professional Engineer in the performance of its obligations under this contract must be retained by Professional Engineer for a minimum of four years after final payment is made and all other pending matters are closed. If, at any time during the retention period, the City of Nashua, in writing, requests any or all of the materials, then Professional Engineer shall promptly remit and deliver the materials, at Professional Engineer's expense, to the City of Nashua. Professional Engineer shall not use, willingly allow or cause to have such materials used for any purpose other than the performance of Professional Engineer's obligations under this contract without the prior written consent of the City of Nashua.

The City of Nashua acknowledges that the Professional Engineer's Instruments of Service are not represented to be suitable for use or reuse for any other applications or site without written verification from the Professional Engineer and any such use or reuse without written verification from the Professional Engineer will be at the City of Nashua's sole risk and without liability to the Professional Engineer.

- 21. Public Records Law, Copyrights, and Patents.** Professional Engineer expressly agrees that all documents ever submitted, filed, or deposited with the City of Nashua by Professional Engineer (including those remitted to the City of Nashua by Professional Engineer pursuant to paragraph 20), unless designated as confidential by a specific statute of the State of New Hampshire, shall be treated as public records and shall be available for inspection and copying by any person, or any governmental entity.

No books, reports, studies, photographs, negatives or other documents, data, drawings or other materials including but not limited to those contained in media of any sort (e.g., electronic, magnetic, digital) prepared by or supplied to Professional Engineer in the performance of its obligations under this contract shall be the subject of any application for a copyright or patent by or on behalf of Professional Engineer. The City of Nashua shall have the right to reproduce any such materials.

Professional Engineer expressly and indefinitely waives all of its rights to bring, including but not limited to, by way of complaint, interpleader, intervention, or any third party practice, any claims, demands, suits, actions, judgments, or executions, for damages or any other relief, in any administrative or judicial forum, against the City of Nashua or any of its officers or employees, in either their official or individual capacity of the City of Nashua,

for violations of or infringement of the copyright or patent laws of the United States or of any other nation. Professional Engineer agrees to indemnify, to defend, and to hold harmless the City of Nashua, its representatives, and employees from any claim or action seeking to impose liability, costs, and attorney fees incurred as a result of or in connection with any claim, whether rightful or otherwise, that any material prepared by or supplied to Professional Engineer infringes any copyright or that any equipment, material, or process (or any part thereof) specified by Professional Engineer infringes any patent.

Professional Engineer shall have the right, in order to avoid such claims or actions, to substitute at its expense non-infringing materials, concepts, products, or processes, or to modify such infringing materials, concepts, products, or processes so they become non-infringing, or to obtain the necessary licenses to use the infringing materials, concepts, products, or processes, provided that such substituted or modified materials, concepts, products, or processes shall meet all the requirements and be subject to all the terms and conditions of this contract.

- 22. Final Acceptance.** Upon completion of all work under the contract, Professional Engineer shall notify the City of Nashua in writing of the date of the completion of the work and request confirmation of the completion from the City of Nashua. Upon receipt of the notice, the City of Nashua shall confirm to Professional Engineer in writing that the whole of the work was completed on the date indicated in the notice or provide Professional Engineer with a written list of work not completed. With respect to work listed by the City of Nashua as incomplete, Professional Engineer shall promptly complete the work and the final acceptance procedure shall be repeated. The date of final acceptance of a project by the City of Nashua shall be the date upon which the Board of Public Works or other designated official accepts and approves the notice of completion.
- 23. Taxes.** Professional Engineer shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work performed under the contract and make any and all payroll deductions required by law. The contract sum and agreed variations to it shall include all taxes imposed by law. Professional Engineer hereby indemnifies and holds harmless the City of Nashua from any liability on account of any and all such taxes, levies, duties, assessments, and deductions.
- 24. Non-Waiver of Terms and Conditions.** None of the terms and conditions of this contract shall be considered waived by the City of Nashua. There shall be no waiver of any past or future default, breach, or modification of any of the terms and conditions of the contract unless expressly stipulated to by the City of Nashua in a written waiver.
- 25. Rights and Remedies.** The duties and obligations imposed by the contract and the rights and remedies available under the contract shall be in addition to and not a limitation of any duties, obligations, rights, and remedies otherwise imposed or available by law.
- 26. Prohibited Interests.** Professional Engineer shall not allow any officer or employee of the City of Nashua to have any indirect or direct interest in this contract or the proceeds of this contract. Professional Engineer represents that no officer or employee of the City of Nashua has any direct or indirect interest, whether contractual, noncontractual, financial or otherwise, in this contract or in the business of Professional Engineer. If any such

interest comes to the attention of Professional Engineer at any time, a full and complete disclosure of the interest shall be immediately made in writing to the City of Nashua. Professional Engineer also represents that it presently has no interest and that it will not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required to be performed under this contract. Professional Engineer further represents that no person having such an interest shall be employed in the performance of this contract. If City of Nashua determines that a conflict exists and was not disclosed to the City of Nashua, it may terminate the contract at will or for cause in accordance with paragraph 8.

In the event Professional Engineer (or any of its officers, partners, principals, or employees acting with its authority) is convicted of a crime involving a public official arising out or in connection with the procurement of work to be done or payments to be made under this contract, City of Nashua may terminate the contract at will or for cause in accordance with paragraph 8. Upon termination, Professional Engineer shall refund to the City of Nashua any profits realized under this contract, and Professional Engineer shall be liable to the City of Nashua for any costs incurred by the City of Nashua in completing the work described in this contract. At the discretion of the City of Nashua, these sanctions shall also be applicable to any such conviction obtained after the expiration or completion of the contract.

Professional Engineer represents that no gratuities (including, but not limited to, entertainment or gifts) were offered or given by Professional Engineer to any officer or employee of the City of Nashua with a view toward securing a contract or securing favorable treatment with respect to the awarding or amending or making of any determinations with respect to the performance of this contract. If City of Nashua determines that such gratuities were or offered or given, it may terminate the contract at will or for cause in accordance with paragraph 8.

The rights and remedies of this section shall in no way be considered for be construed as a waiver of any other rights or remedies available to the City of Nashua under this contract or at law.

- 27. Third Party Interests and Liabilities.** The City of Nashua and Professional Engineer, including any of their respective agents or employees, shall not be liable to third parties for any act or omission of the other party. This contract is not intended to create any rights, powers, or interest in any third party and this agreement is entered into for the exclusive benefit of the City of Nashua and Professional Engineer.
- 28. Survival of Rights and Obligations.** The rights and obligations of the parties that by their nature survive termination or completion of this contract shall remain in full force and effect.
- 29. Severability.** In the event that any provision of this contract is rendered invalid or unenforceable by any valid act of Congress or of the New Hampshire legislature or any court of competent jurisdiction, or is found to be in violation of state statutes or regulations, the invalidity or unenforceability of any particular provision of this contract shall not affect any other provision, the contract shall be construed as if such invalid or

unenforceable provisions were omitted, and the parties may renegotiate the invalid or unenforceable provisions for sole purpose of rectifying the invalidity or unenforceability.

- 30. Modification of Contract and Entire Agreement.** This contract constitutes the entire contract between the City of Nashua and Professional Engineer. The parties shall not be bound by or be liable for any statement, representation, promise, inducement, or understanding of any kind or nature not set forth in this contract. No changes, amendments, or modifications of any terms or conditions of the contract shall be valid unless reduced to writing and signed by both parties.
- 31. Choice of Law and Venue.** This contract shall be governed exclusively by the laws of the State of New Hampshire and any claim or action brought relating to this contract, the work performed or contracted to be performed thereunder, or referable in anyway thereto shall be brought in Hillsborough County (New Hampshire) Superior Court Southern Judicial District or in the New Hampshire 9th Circuit Court—Nashua and not elsewhere.
- 32. Reliance on Representations.** Professional Engineer acknowledges that the City of Nashua will be relying, and shall be entitled to rely, on the representations, undertakings and acknowledgments of Professional Engineer as set forth in this contract. Professional Engineer agrees to notify the City of Nashua promptly if any of its representations, undertakings, or acknowledgments set forth in this contract ceases to be true. Each of the parties represents to the other party that it has full authority to enter into this contract upon the terms and conditions hereof and that the individual executing this contract on its behalf has the requisite authority to bind such party to this contract.



City of Nashua
Purchasing Department
Administrative Services Division
229 Main Street - Nashua, NH 03060

(603) 589-3330
Fax (603) 594-3233

January 28, 2026
Memo #26-128

TO: Mayor Donchess
Finance Committee

SUBJECT: FY26 Winter Road Salt Change Order #1 in the amount not to exceed \$150,000 funded from General Fund/ 61- Supplies & Materials

Please see attached communications from Jon Ibara, Superintendent of the Street Department, dated January 22, 2026 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Change Order #1 for additional road salt to maintain safe road conditions
Value: \$150,000
To Date: \$545,000
Department: 161 Streets
Vendor: Eastern Mineral and Granite State Mineral
Fund: General Fund/ 61- Supplies & Materials

Ordinance: Pursuant to § 5-91 Amendment to Contracts- No contract may be amended as to its scope of work or so as to increase sums payable to the contractor, without Finance Committee approval for amendment amounts exceed \$25,000; and without the Board of Aldermen amounts exceeding \$1,000,000

Division of Public Works: Streets, and the Purchasing Department respectfully requests your approval of this contract.

Regards,

Amy Girard
Purchasing Manager

Cc: J Ibarra
C O'Connor
T Cummings

City of Nashua, Public Works Division

To: Board of Public Works Meeting Date: January 22, 2026
From: Jonathan Ibarra, Superintendent
Street Department
Re: FY26 Winter Road Salt Change Order #1 (Value: \$150,000)

A. Motion: To approve Chase Order #1 to the contracts with Eastern Mineral and Granite State Mineral for a net change in an amount not-to-exceed \$150,000. Funding will be through Department 161 Streets; Fund: General; Account Classification: 61 Supplies and Materials.

Discussion: The original Budgeted amount of \$545,000 for winter road salt was split between two suppliers – as we have done in the past. Subsequently City Purchase Order #199555 was issued to Eastern Mineral which invoices for both entities. The cost of Salt for FY26 increased from last years' price of \$75.90 a ton to \$76.90 a ton. The price of salt continues to fluctuate annually yet our budget remains fixed. With every increase we are procuring less material. This Change Order is for additional road salt in an amount not-to-exceed \$150,000 due to the amount of winter weather have been experiencing.

This winter has been quite challenging due to the current la nina weather pattern and fluctuation of temperatures during winter events this year creating significant icing resulting in the need to increase the application rate of salt to maintain safe road conditions. Due to the frequent winter weather events, the budgeted salt supply has been impacted significantly. At this time (January) with weather uncertainty, the intent is to maintain the level of salt on hand in the city salt barn. The additional salt procurement will be given to whichever firm can deliver right away.

Change Order No. 1 in the amount of **\$150,000** is for the following:

Additional Road Salt

N-T-E \$150,000

FY26 salt purchases were made pursuant to NRO §5-84 (A)(3), purchases which can be procured through cooperative intergovernmental purchase agreements. The State of New Hampshire also provides additional purchasing authority pursuant to RSA 21-I:17.



City of Nashua

Purchasing Department
Administrative Services Division
229 Main Street - Nashua, NH 03060

(603) 589-3330
Fax (603) 594-3233

January 28, 2026
Memo #26-129

TO: Mayor Donchess
Finance Committee

SUBJECT: Contract for unleaded fuel in the amount not to exceed \$440,000 funded from General Fund/ 61- Supplies & Materials

Please see attached contract from Amy Girard, Purchasing Manager, for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Purchase of unleaded fuel with an estimated annual usage of 180,000 gallons
Value: \$440,000
Department: 130 Purchasing
Vendor:
Fund: General Fund/ 61-Supplies & Materials

Ordinance: Pursuant to § 5-78 Major purchases (greater than \$25,000) A. All supplies and contractual services, except as otherwise provided herein, when the estimated cost thereof shall exceed \$25,000 shall be purchased by formal, written contract from the lowest responsible bidder, after due notice inviting bids.

Administrative Services Division: Purchasing Department respectfully requests your approval of this contract.

Regards,

Amy Girard
Purchasing Manager

Cc: A Girard
T Cummings

Appendix D

REGULAR 87 UNLEADED GASOLINE WITH A MAXIMUM 10% ETHANOL AGREEMENT BETWEEN THE CITY OF NASHUA, NH

AND

THIS AGREEMENT is made and entered into effective as of _____, 2026 by and between the CITY of Nashua, located at 229 Main Street, Nashua, NH 03060 (the "CITY") and _____, located at _____ (the "CONTRACTOR").

WITNESSETH

WHEREAS, the CITY is desirous of obtaining Regular 87 Unleaded Gasoline with a Maximum 10% Ethanol for the City of Nashua. NOW, THEREFORE, in consideration of the foregoing recitals and covenants and agreements of each of the parties herein set forth, the parties do agree as follows:

1. CONTRACTOR SERVICES

The CITY does hereby engage and retain the CONTRACTOR to deliver REGULAR 87 UNLEADED GASOLINE WITH A MAXIMUM 10% ETHANOL.

The CONTRACTOR shall collect and submit fuel samples from the City's tanks in accordance with the following schedule:

- 9 Stadium Drive: Every (3) three months
- All other City locations: Every (6) months

All fuel samples shall be tested by a qualified laboratory to verify fuel quality and compliance with applicable standards.

The provider shall submit all laboratory test results electronically to mrush@nashuanh.gov within (5) business days of receipt from the testing laboratory.

Failure to provide timely samples or results may be considered non-performance under the contract.

2. COMMENCEMENT AND TERM

Deliveries shall commence upon the full execution of this Agreement and shall proceed diligently and in good faith from July 1, 2026 through June 30, 2027.

- The CONTRACTOR will deliver quantities requested to all specified City locations within a 24- hour time period. Friday requests will be delivered on Monday.

- The CONTRACTOR's drivers will take precautions to prevent spillage during deliveries. Driver will immediately notify CITY of Nashua personnel of problems resulting from defective equipment at any of our delivery locations in Nashua, NH. ***The City of Nashua will not be responsible for spillage during deliveries except to the extent that a spill results from the acts or omissions on employees or agents of the City of Nashua.***
- Quantity of 180,000 gallons is stated as an estimate based on history and anticipated needs. The CITY shall not be bound to this specific quantity to fulfill the agreement.
- Deliveries must be made between 7:00am - 4:00pm EST.
- An authorized CITY of Nashua employee must sign all delivery slips.
- All invoices must be forwarded to CITY of Nashua, c/o Accounts Payable, City Hall, 229 Main Street, PO Box 2019, Nashua NH 03061-2019. Invoices must identify the delivery point, date and quantity, and must include proof of delivery slip.
- Delivery price will be \$_____per gallon for the duration of this agreement.

Bidders shall offer a price per gallon that shall remain firm for the term specified within this bid and based on the estimated volume stated above. The offered price shall include all taxes, fees, delivery cost and all other charges.

Any and all relevant fees and taxes that are in place at the time of the proposal submittal must be included in the offered mark-up and transportation charge stated by the vendor. This includes any environmental, superfund, transportation or excise tax or fees, for which the vendor may be deemed responsible.

- The CONTRACTOR's Certificate of Insurance must be on file at the CITY's Purchasing Office and Risk Management Department. New certificates must be forwarded as coverage is renewed.
- No confirming purchase order will be mailed to the CONTRACTOR from the CITY.
- No purchase order needs to be referenced on invoices. Location of delivery point is the critical data to identify the CITY of Nashua cost center.
- All requests for delivery will come from an authorized CITY employee.
- The CITY is utilizing funding from the Federal Transit Administration for this project. The federally required FTA clauses for this contract can be found in the attached document **Appendix B- FTA Clauses which are incorporated herein by reference.**

3. INSURANCE REQUIREMENTS

CONTRACTOR shall carry and maintain in effect during the performance of services under this contract:

- General Liability insurance in the amount of \$3,000,000 per occurrence and \$5,000,000 aggregate
- \$1,000,000 Combined Single Limit Automobile Liability – if hauling any hazardous material is to be performed or subcontracted, then the Hauler shall be required to endorse its Auto Liability policy with an MCS-90 Endorsement. (coverage must include all owned, non-owned and hired vehicles)
- Environmental Impairment/Pollution Liability to include liability for Sudden and Accidental and environmental cleanup. \$3,000,000 per occurrence; \$5,000,000 aggregate.
- Workers' Compensation Coverage in compliance with the State of New Hampshire statutes, \$100,000/\$500,000/\$100,000. All vendors and subcontractors at every tier will fully comply with NH RSA Chapter 281-A, "Workers' Compensation."

The above liability requirements can be met with a combination of underlying and umbrella/excess insurance.

CONTRACTOR shall ensure that its activities and activities of its employees and its subcontractors are in strict compliance with all Environmental Protection Agency, NHDES, and DOT regulations and all other applicable federal, state and local statutes, ordinances, regulations and rules, including without limitation, the Federal OSHA of 1970 as amended; and the standards and regulations issued hereunder, and all other statutes, ordinances, regulations, rules, standards and requirements of common law in relation to industrial hygiene and safety, and the protection of health and the environment.

The parties agree that CONTRACTOR shall have the status of and shall perform all work under this contract as an independent contractor, maintaining control over all its consultants, sub consultants, contractors, or subcontractors. The only contractual relationship created by this contract is between the CITY and CONTRACTOR, and nothing in this contract shall create any contractual relationship between the CITY and CONTRACTOR'S consultants, sub consultants, contractors, or subcontractors. The parties also agree that CONTRACTOR is not a City employee and that there shall be no:

- Withholding of income taxes by the City;
- Industrial insurance coverage provided by the City;
- Participation in group insurance plans which may be available to employees of the City;
- Participation or contributions by either the independent contractor or the City to the public employee's retirement system;
- Accumulation of vacation leave or sick leave provided by the City;
- Unemployment compensation coverage provided by the City.

CONTRACTOR will provide the CITY with certificates of insurance for coverage as listed below and endorsements affecting coverage required by the contract within ten calendar days after the CITY issues the notice of award. The CITY requires thirty days written notice of cancellation or material change in coverage. The certificates and endorsements for each insurance policy must be signed by a person authorized by the insurer and who is licensed by the State of New Hampshire. General Liability,

Employers' Liability and Auto Liability policies must name the **City of Nashua as an additional insured and reflect as such on the certificate of insurance**. All policies shall contain a waiver of subrogation in favor of the CITY and its officers, directors, employees, volunteers and agents. CONTRACTOR is responsible for filing updated certificates of insurance with the City of Nashua's Risk Management Department during the life of the contract -

- Contractor shall maintain in effect at all times during the performance under this contract all specified insurance coverage with insurers.
- Subcontractors are subject to the same insurance requirements as Contractor and it shall be the Contractor's responsibility to ensure compliance.
- All deductibles and self-insured retentions shall be fully disclosed in the certificate(s) of insurance.
- If aggregate limits of less than \$5,000,000 are imposed on bodily injury and property damage, CONTRACTOR must maintain umbrella liability insurance of at least \$3,000,000. All aggregates must be fully disclosed on the required certificate of insurance.
- None of the requirements as to types and limits to be maintained by Contractor are intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by Contractor under this contract and the Contractor is encouraged to purchase such additional insurance as it deems necessary.
- The insurance provided herein is primary, and no insurance held or owned by the CITY shall be called upon to contribute to a loss.
- CONTRACTOR is responsible for and required to remedy all damage or loss to any property, including property of the CITY, caused in whole or part by CONTRACTOR or anyone employed, directed, or supervised by CONTRACTOR.

Regardless of any coverage provided by any insurance, and to the extent provided by law, CONTRACTOR agrees to indemnify and shall defend and hold harmless the CITY, its agents, officials, employees and authorized representatives and their employees from and against any and all suits, causes of action, legal or administrative proceedings, arbitrations, claims, demands, damages, liabilities, interest, attorney's fees, costs and expenses of any kind or nature in any manner caused, occasioned, or contributed to in whole or in part by reason of any negligent act, omission, or fault or willful misconduct, whether active or passive, of CONTRACTOR or of anyone acting under its direction or control or on its behalf in connection with or incidental to the performance of this contract. CONTRACTOR'S indemnity, defense and hold harmless obligations, or portions thereof, shall not apply to liability caused by the sole negligence or willful misconduct of the party indemnified or held harmless.

4. GOVERNING LAW AND VENUE

This Agreement shall be interpreted and enforced in accordance with the laws of the state of New Hampshire, excluding any choice of Law or conflicts of law rules that would result in the application of the laws of a different jurisdiction, and any litigation related to this Agreement shall be brought in a state court located in the State of New Hampshire.

5. SEVERABILITY

If any provision of this Agreement is determined to be void, unlawful, or otherwise unenforceable, that provision shall be severed from the remainder of this Agreement, and replaced automatically by a provision containing terms as nearly like the void, unlawful, or unenforceable provision as possible, or otherwise modified in such fashion as to preserve, to the maximum extent possible, the original intent of the Parties, and this Agreement, as so modified, shall continue to be in full force and effect.

6. AMENDMENT

No modification, amendment, or other change to this Agreement shall be effective unless agreed to in a writing signed by each of the Parties.

Any proposed modification to the Scope of Work, including schedule, shall be submitted in writing to the CITY with an explanation for the need to amend the Agreement and proposed adjustment.

7. NO WAIVER

Failure or forbearance by any Party to exercise any of its rights or remedies under this Agreement shall not constitute a waiver of such rights or remedies in that or any other instance. No Party shall be deemed to have waived any right or remedy resulting from such failure to perform unless it has made such waiver specifically in writing.

8. TERMINATION

This Agreement can be terminated, in its sole discretion, by the CITY at any time, and CONTRACTOR will be paid for all work performed up to the termination date. The CITY shall have the benefit of all work performed to the date of termination, and is entitled to all work, reports, drafts, notes, recommendations, etc. performed or prepared by CONTRACTOR up to the termination date. For termination by default please refer to the FTA clauses located within Exhibit A.

9. ENTIRE AGREEMENT

This Agreement and any amendments to this Agreement contain the complete agreement between the Parties with respect to the subject matter of this Agreement and supersede all other agreements and understandings, whether written or oral, with respect to the matters contained in this Agreement, including any letters of intent, term sheets or similar proposals exchanged by the Parties.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement effective as of the

CITY OF NASHUA

By: James W. Donchess, Duly Authorized

Signature: _____

Title: Mayor

Date: _____

CONTRACTOR

By: _____, Duly Authorized

Signature: _____

Title: _____

Date: _____



City of Nashua

Purchasing Department
Administrative Services Division
229 Main Street - Nashua, NH 03060

(603) 589-3330
Fax (603) 594-3233

January 28, 2026
Memo #26-130

TO: Mayor Donchess
Finance Committee

SUBJECT: Contract for diesel fuel in the amount not to exceed \$340,000 funded from General Fund/ 61- Supplies & Materials

Please see attached contract from Amy Girard, Purchasing Manager, for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Purchase of diesel fuel with an estimated usage of 130,000 gallons
Value: \$340,000
Department: 130 Purchasing Department
Vendor:
Fund: General Fund/ 61-Supplies & Materials

Ordinance: Pursuant to § 5-78 Major purchases (greater than \$25,000) A. All supplies and contractual services, except as otherwise provided herein, when the estimated cost thereof shall exceed \$25,000 shall be purchased by formal, written contract from the lowest responsible bidder, after due notice inviting bids.

Administrative Services Division: Purchasing Department, respectfully requests your approval of this contract.

Regards,

Amy Girard
Purchasing Manager

Cc: A Girard
T Cummings

**ULTRA LOW SULFUR DIESEL FUEL
AGREEMENT BETWEEN THE CITY OF NASHUA, NH**

AND

THIS AGREEMENT is made and entered into effective as of _____, 2025 by and between the CITY of Nashua, located at 229 Main Street, Nashua, NH 03060 (the "CITY") and _____, located at _____ (the "CONTRACTOR").

WITNESSETH

WHEREAS, the CITY is desirous of obtaining ULTRA LOW SULFAR DIESEL FUEL for the City of Nashua. NOW, THEREFORE, in consideration of the foregoing recitals and covenants and agreements of each of the parties herein set forth, the parties do agree as follows:

1. CONTRACTOR SERVICES

The CITY does hereby engage and retain the CONTRACTOR to deliver ULTRA LOW SULFUR DIESEL FUEL.

The CONTRACTOR shall collect and submit fuel samples from the City's tanks in accordance with the following schedule:

- 9 Stadium Drive: Every 3 Months
- All other City locations: Every (6) Months

All fuels samples shall be tested by a qualified laboratory to verify fuel quality and compliance with applicable standards.

The CONTRACTOR shall submit all laboratory test results electronically to mrush@nashuanh.gov within (5) business days of receipt from the testing laboratory.

Failure to provide timely samples or results may be considered non-performance under the contract.

2. COMMENCEMENT AND TERM

Deliveries shall commence upon the full execution of this Agreement and shall proceed diligently and in good faith from July 1, 2025 through June 30, 2027.

- The CONTRACTOR will deliver quantities requested to all specified City locations within a 24- hour time period. Friday requests will be delivered on Monday.

- The CONTRACTOR's drivers will take precautions to prevent spillage during deliveries. Driver will immediately notify CITY of Nashua personnel of problems resulting from defective equipment at any of our delivery locations in Nashua, NH. ***The City of Nashua will not be responsible for spillage during deliveries except to the extent that a spill results from the acts or omissions of employees or agents of the City of Nashua.***
- Quantity of 130,000 gallons is stated as an estimate based on history and anticipated needs. The CITY shall not be bound to this specific quantity to fulfill the agreement.
- October 1st to December 14th - Ultra-low sulfur additive premium winter diesel with temperature protection characteristics that meet or exceed +8°F cloud points and December 15th to March 14th – Ultra-low sulfur additive premium winter diesel with temperature protection characteristics that meet or exceed -5°F cloud points
- Deliveries must be made between 7:00am - 4:00pm EST.
- An authorized CITY of Nashua employee must sign all delivery slips.
- All invoices must be forwarded to CITY of Nashua, c/o Accounts Payable, City Hall, 229 Main Street, PO Box 2019, Nashua NH 03061-2019. Invoices must identify the delivery point, date and quantity, and must include proof of delivery slip.
- Delivery price will be \$_____per gallon for the duration of this agreement.

The price per gallon shall remain firm for the term specified within this bid and based on estimated volume stated above. The offered price shall include all taxes, fees, delivery cost and all other charges.

Any and all relevant fees and taxes that are in place at the time of the proposal submittal **are included** in the offered mark-up and transportation charge stated by the vendor. This includes any environmental, superfund, transportation or excise tax or fees, for which the vendor may be deemed responsible.

- The CONTRACTOR's Certificate of Insurance must be on file at the CITY's Purchasing Office and Risk Management Department. New certificates must be forwarded as coverage is renewed.
- No confirming purchase order will be mailed to the CONTRACTOR from the CITY.
- No purchase order needs to be referenced on invoices. Location of delivery point is the critical data to identify the CITY of Nashua cost center.
- All requests for delivery will come from an authorized CITY employee.

3. INSURANCE REQUIREMENTS

CONTRACTOR shall carry and maintain in effect during the performance of services under this contract:

- General Liability insurance in the amount of \$3,000,000 per occurrence and \$5,000,000 aggregate
- \$1,000,000 Combined Single Limit Automobile Liability – if hauling any hazardous material is to be performed or subcontracted, then the Hauler shall be required to endorse its Auto Liability policy with an MCS-90 Endorsement. (coverage must include all owned, non-owned and hired vehicles)
- Environmental Impairment/Pollution Liability to include liability for Sudden and Accidental and environmental cleanup. \$3,000,000 per occurrence; \$5,000,000 aggregate.
- Workers' Compensation Coverage in compliance with the State of New Hampshire statutes, \$100,000/\$500,000/\$100,000. All vendors and subcontractors at every tier will fully comply with NH RSA Chapter 281-A, "Workers' Compensation."

The above liability requirements can be met with a combination of underlying and umbrella/excess insurance.

CONTRACTOR shall ensure that its activities and activities of its employees and its subcontractors are in strict compliance with all Environmental Protection Agency, NHDES, and DOT regulations and all other applicable federal, state and local statutes, ordinances, regulations and rules, including without limitation, the Federal OSHA of 1970 as amended; and the standards and regulations issued hereunder, and all other statutes, ordinances, regulations, rules, standards and requirements of common law in relation to industrial hygiene and safety, and the protection of health and the environment.

The parties agree that CONTRACTOR shall have the status of and shall perform all work under this contract as an independent contractor, maintaining control over all its consultants, sub consultants, contractors, or subcontractors. The only contractual relationship created by this contract is between the CITY and CONTRACTOR, and nothing in this contract shall create any contractual relationship between the CITY and CONTRACTOR'S consultants, sub consultants, contractors, or subcontractors. The parties also agree that CONTRACTOR is not a City employee and that there shall be no:

- Withholding of income taxes by the City;
- Industrial insurance coverage provided by the City;
- Participation in group insurance plans which may be available to employees of the City;
- Participation or contributions by either the independent contractor or the City to the public employee's retirement system;
- Accumulation of vacation leave or sick leave provided by the City;
- Unemployment compensation coverage provided by the City.

CONTRACTOR will provide the CITY with certificates of insurance for coverage as listed below and endorsements affecting coverage required by the contract within ten calendar days after the CITY issues the notice of award. The CITY requires thirty days written notice of cancellation or material change in coverage. The certificates and endorsements for each insurance policy must be signed by a person authorized by the insurer and who is licensed by the State of New Hampshire. General Liability,

Employers' Liability and Auto Liability policies must name the **City of Nashua as an additional insured and reflect as such on the certificate of insurance**. All policies shall contain a waiver of subrogation in favor of the CITY and its officers, directors, employees, volunteers and agents. CONTRACTOR is responsible for filing updated certificates of insurance with the City of Nashua's Risk Management Department during the life of the contract -

- Contractor shall maintain in effect at all times during the performance under this contract all specified insurance coverage with insurers.
- Subcontractors are subject to the same insurance requirements as Contractor and it shall be the Contractor's responsibility to ensure compliance.
- All deductibles and self-insured retentions shall be fully disclosed in the certificate(s) of insurance.
- If aggregate limits of less than \$5,000,000 are imposed on bodily injury and property damage, CONTRACTOR must maintain umbrella liability insurance of at least \$3,000,000. All aggregates must be fully disclosed on the required certificate of insurance.
- None of the requirements as to types and limits to be maintained by Contractor are intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by Contractor under this contract and the Contractor is encouraged to purchase such additional insurance as it deems necessary.
- The insurance provided herein is primary, and no insurance held or owned by the CITY shall be called upon to contribute to a loss.
- CONTRACTOR is responsible for and required to remedy all damage or loss to any property, including property of the CITY, caused in whole or part by CONTRACTOR or anyone employed, directed, or supervised by CONTRACTOR.

Regardless of any coverage provided by any insurance, and to the extent provided by law, CONTRACTOR agrees to indemnify and shall defend and hold harmless the CITY, its agents, officials, employees and authorized representatives and their employees from and against any and all suits, causes of action, legal or administrative proceedings, arbitrations, claims, demands, damages, liabilities, interest, attorney's fees, costs and expenses of any kind or nature in any manner caused, occasioned, or contributed to in whole or in part by reason of any negligent act, omission, or fault or willful misconduct, whether active or passive, of CONTRACTOR or of anyone acting under its direction or control or on its behalf in connection with or incidental to the performance of this contract. CONTRACTOR'S indemnity, defense and hold harmless obligations, or portions thereof, shall not apply to liability caused by the sole negligence or willful misconduct of the party indemnified or held harmless.

4. GOVERNING LAW AND VENUE

This Agreement shall be interpreted and enforced in accordance with the laws of the state of New Hampshire, excluding any choice of Law or conflicts of law rules that would result in the application of the laws of a different jurisdiction, and any litigation related to this Agreement shall be brought in a state court located in the State of New Hampshire.

5. SEVERABILITY

If any provision of this Agreement is determined to be void, unlawful, or otherwise unenforceable, that provision shall be severed from the remainder of this Agreement, and replaced automatically by a provision containing terms as nearly like the void, unlawful, or unenforceable provision as possible, or otherwise modified in such fashion as to preserve, to the maximum extent possible, the original intent of the Parties, and this Agreement, as so modified, shall continue to be in full force and effect.

6. AMENDMENT

No modification, amendment, or other change to this Agreement shall be effective unless agreed to in a writing signed by each of the Parties.

Any proposed modification to the Scope of Work, including schedule, shall be submitted in writing to the CITY with an explanation for the need to amend the Agreement and proposed adjustment.

7. NO WAIVER

Failure or forbearance by any Party to exercise any of its rights or remedies under this Agreement shall not constitute a waiver of such rights or remedies in that or any other instance. No Party shall be deemed to have waived any right or remedy resulting from such failure to perform unless it has made such waiver specifically in writing.

8. TERMINATION

This Agreement can be terminated, in its sole discretion, by the CITY at any time, and CONTRACTOR will be paid for all work performed up to the termination date. The CITY shall have the benefit of all work performed to the date of termination, and is entitled to all work, reports, drafts, notes, recommendations, etc. performed or prepared by CONTRACTOR up to the termination date. For termination by default please refer to the FTA clauses located within Exhibit A.

9. ENTIRE AGREEMENT

This Agreement and any amendments to this Agreement contain the complete agreement between the Parties with respect to the subject matter of this Agreement and supersede all other agreements and understandings, whether written or oral, with respect to the matters contained in this Agreement, including any letters of intent, term sheets or similar proposals exchanged by the Parties.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement effective as of the

CITY OF NASHUA

By: James W. Donchess, Duly Authorized

Signature: _____

Title: Mayor

Date: _____

CONTRACTOR

By: _____, Duly Authorized

Signature: _____

Title: _____

Date: _____