

7:00 PM

Aldermanic Chamber

1. ROLL CALL
2. PUBLIC COMMENT
3. COMMUNICATIONS
4. INTERVIEWS

Cultural Connections Committee

Julia Stryzhenko (new appointment)
23 Meadowview Circle
Nashua, NH 03062

Term to Expire: March 10, 2029

5. APPLICATION TO LICENSE HAWKER'S, PEDDLER'S, ITINERANT VENDOR'S LICENSE
6. APPOINTMENTS BY THE MAYOR

Board of Public Works Retirement System Trustees

David Fredette (re-appointment)
4 Henry David Drive, #408
Nashua, NH 03062

Term to Expire: February 10, 2028

Cultural Connections Committee

Donna Marceau (re-appointment)
37 Pinewood Road
Hudson, NH 03051

Term to Expire: February 28, 2029

Julia Stryzhenko (new appointment)
23 Meadowview Circle
Nashua, NH 03062

Term to Expire: March 10, 2029

Ethics Review Committee

Roger Wiseman (re-appointment)
88 Peele Road
Nashua, NH 03062

Term to Expire: March 16, 2029

Mine Falls Park Advisory Committee

Steven Kenney (re-appointment)
9 Sagamore Road
Nashua, NH 03062

Term to Expire: February 10, 2029

Nashua Center for the Arts Board of Trustees

Judith Carlson (re-appointment)
15 Manchester Street
Nashua, NH 03064

Term to Expire: March 10, 2029

Philip Scontsas (re-appointment)
14 Ashland Street
Nashua, NH 03064

Term to Expire: February 13, 2029

7. UNFINISHED BUSINESS
8. NEW BUSINESS – RESOLUTIONS
9. NEW BUSINESS – ORDINANCES

O-26-002

Endorsers: Alderman Paula Johnson
Alderman-at-Large Ben Clemons
Alderman Tim Sennott

ALLOWING ELECTRONIC PUBLIC COMMENT FOR PEOPLE WITH WALKING DISABILITIES

10. TABLED IN COMMITTEE
11. PUBLIC COMMENT
12. GENERAL DISCUSSION
13. REMARKS BY THE ALDERMEN
14. ADJOURNMENT

From: noreply@civicplus.com
Sent: Thursday, February 05, 2026 8:06 PM
To: Mayor Web Forms; Sullivan, Matthew
Subject: Online Form Submittal: Volunteer For A Board or Commission Form

CAUTION: This email came from outside of the organization. Do not click links or open attachments if the source is unknown.

Volunteer For A Board or Commission Form

First Name	Julia	
Last Name	Stryzhenko	
Your Email Address		Redaction of private email address pursuant to 91-A:5,IV, confidential information and disclosure would constitute invasion of privacy
Phone Number		Redaction of private telephone number pursuant to 91-A:5,IV, confidential information and disclosure would constitute invasion of privacy
Address	23 Meadowview Cir,	
City	Nashua	
State	NH	
Zip Code	03062	
Board or Commission Applying For:	Cultural Connections Committee	
Add Your Own Notes and Comments	Field not completed.	
Upload Resume or CV (.txt, .pdf, .doc, .ods)	Julia Stryzhenko Resume.pdf	
Upload Letter of Intent (.txt, .pdf, .doc, .ods)	Letter of Intent.pdf	

Email not displaying correctly? [View it in your browser.](#)



Dear **Cultural Connection Committee**,

I am writing to express my interest in being considered for membership of the Nashua Cultural Connection Committee.

Through my work at the Nashua Adult Learning Center, I collaborate with students from all over the world and support their integration into the community.

I also have strong connections within the Ukrainian community.

I would be honored to contribute my experience and commitment to support the Committee's mission and strengthen Nashua's inclusive community.

Sincerely,
Julia Stryzhenko

Julia Stryzhenko

23 Meadowview Circle
Nashua, NH 03062

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disclosure would constitute invasion of privacy

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Education and Credentials

- MA and BA in Russian/Ukrainian Language and Literature and English Language and Literature, including teacher training, Kharkiv State Pedagogical University, 1996, Ukraine
- Beginning Educator Certificate from New Hampshire State Board of Education
- Holds teaching credential for the Russian Language issued by New Hampshire Department of Education

Administrative work/Community involvement

July 2024 - Present

ESL Counselor/Career Navigator at the Nashua Adult Learning Center

Nashua Adult Learning Center – Nashua, NH

- I help ESL students explore career opportunities by learning about their interests, skills, and goals.
- I share information about hiring events, training programs, and local job openings.
- I also invite representatives from community organizations to speak with students about available resources.
- My role is to connect students with the support they need whether it's a job, a training opportunity, or help navigating the system so they can move forward with confidence.

Teaching Experience

June 2022 – July 2024

Adult ESL Instructor

Nashua Adult Learning Center - Nashua, NH

- Worked as an ESL instructor at ALC
- Helped non-native speakers learn the English language through reading, writing, speaking, and listening.
- Developed and implemented lesson plans that meet the needs of individual students and align with the curriculum (Standout and Burlington English).
- Researched different teaching methods to create an interesting and positive classroom environment.

September 2009 - Present

**Founder/Administrator/ Language Instructor
at New Hampshire School of Languages, Math and Arts. www.nhlanguageschool.com**

- Co-founded the weekend school and developed school curriculum that meets intellectual, emotional, and social needs of students.
- Planned and taught Russian language classes to children 3-12 years old whose first language is Russian covering subjects such as Reading, Writing, Social Studies, and Drama.
- Planned and taught Russian language classes for children with limited Russian language proficiency.
- Employed a variety of pedagogical strategies to meet individual students' styles and needs.
- Prepared instructional materials and home assignments for students.
- Used multiple forms of assessment and applied assessment results to improve and adjust further instructions.
- Communicated with students' parents on a regular basis to inform about students' progress in class.
- Organized special performances and concerts for parents.
- Provided administrative support for the school (supervised the school staff, scheduled classes, created and maintained the school website).

September 2021 to September 2022

Teaching Assistant Littleton Public Schools - Littleton, MA

- worked with middle school students who needed extra help in classrooms and with their homework.

September 1996 – June 1999

English Language Teacher at Kharkiv State Pedagogical University

- Planned and taught English Language classes for students
- Employed a variety of pedagogical strategies to meet individual students' styles and needs.
- Prepared instructional materials and home assignments for students.

September 1996 –June 1999

English Language Private Tutor for children and Adults

Technical and Linguistic Proficiencies

- Windows, MS Office (Word, Excel, PowerPoint), Adobe Photoshop, HTML
- Native speaker of Ukrainian and Russian, beginner Japanese
- Languages: English, Ukrainian, Russian

**David G. Fredette
4 Henry David Dr. #408
Nashua, NH 03062**

Currently

Hillsborough County Treasurer, 20 years

1. Investment of all funds, \$100 million +
2. Borrowing of money both short and long term
3. Investment Policy & Investment
4. Banking relationships within the local community
5. Issuance of tax bills, 31 communities

Serves on the following boards

1. Nashua Senior Center, Mayoral Appointment, Treasurer
2. Mary A. Sweeney Home, Treasurer
3. Nashua Lions Club, Treasurer
4. The Hunt Community & Webster at Rye, Finance Committee
5. Triangle Credit Union, Board member and Treasurer
6. Walden Woods Condominium, Board member and President

Formerly

1. Treasurer/Tax Collector, City of Nashua NH, 21 years
2. Board of Public Works, Business Manager, Nashua NH, 1 year
3. Served as Interim DPW Director (nine months 2009) and Interim CFO (three months 2010)
4. Revolving Loan Committee, City of Nashua, NH,
5. Business Industrial Development Advisory Board, City of Nashua
6. Alderman, City of Nashua, 1992 - 1999
7. Nashua BPW Pension Board of Trustee member, 1994 - 1999
8. Supported the BPW Pension Board as City Treasurer
9. New Hampshire Tax Collectors Association Certification Committee, 2001 - 2021
10. Legislative Committee, Chairman 2010-2018
11. Nashua Community College Advisory Board member, Scholarship Committee
12. New Hampshire Public Deposit Investment Pool
13. Finance Budget Control Analyst, BAE 1975 through 1999

Education

1. Master Business Administration, 1990 Rivier College, Nashua, NH

Résumé

Donna M. Marceau
37 Pinewood Road
Hudson, N.H. 03051

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Professional Experience

2022 – Present

Nashua Regional Planning Commission, 30 Temple Street, Nashua, N.H. 03061

Position: Mobility Manager

- Leads in the research, development, and implementation of coordinated client-centered regional community transportation services.
- Promotes, facilitates, and enhances transportation access for the residents of the communities of Greater Nashua.
- Acts as a central resource providing information and referral services to seniors, individuals with disabilities, and other vulnerable populations.
- Conducts outreach activities, community planning and listening sessions with community group.
- Chairs the Mayor's Cultural Connections Committee, vice-president of the Gate City Bike Cooperative.

2016 - 2022

Nashua Soup Kitchen and Shelter, 2 Quincy Street, Nashua, N.H. 03061

Position: Employment/Education Advocate & Housing Navigator

- Locate area resources for homeless clients including housing.
- Advise clients on employment, educational, housing pathways.
- Manage donor funds for the education and employment program.
- Maintain relationships with social service agencies and educational institutions.
- Conduct outreach to potential employers.
- Maintain job postings from area businesses.
- Manage client focused AXUDA loan program.
- Supervise and manage interns from Rivier University and N.C.C.
- Conducted Point-in-Time Count.
- Wrote successful grants for Gate City Bike Co-op Program.
- Serve as vice-president for the Gate City Bike Co-op
- Manage transportation resources for clients.
- Update program statistics.

2008 – 2016

Nashua Community College, 505 Amherst Street, Nashua, N.H. 03063
Performed a variety of administrative and academic positions including

Spanish Professor - taught, and improved curriculum and student retention.

WorkReadyNH Program Director:

- Responsible for the start-up of the Nashua WorkReadyNH program.
- Conducted outreach to Nashua area businesses.
- Served as the Health Opportunity Project Liaison.

- Developed curriculum including customer service unit.
- Represented the program at job fairs, other off-campus events, and campus open house events.
- Responsible for hiring and supervision of instructors.
- Responsible for outreach to the community and businesses; attended business meetings of 3 distinct Chambers of Commerce, non-profit/partner meetings.
- Manage contact with prior students regarding questions, referrals, and advising.
- Worked collaboratively with the college and community officials.
- Collaborated with local partners, businesses, and on-campus departments.
- Administered the pre-assessment testing, and final exam (KeyTrain and National Career Readiness Certificate through ACT) Cultivated interest in the program on a local and state level.

Latino Outreach Coordinator, World Language and Rotaract Advisor

Researched, wrote, and was awarded 5 grants to enhance college programs;

Supervised students during Spring Break projects.

Maintained relationships with the business community through the Rotary Clubs.

2003-2008

Alvirne High School, Hudson, N.H. 03051

Position: Spanish Teacher

1984-1996

City of Boston, One City Hall Plaza, Boston, MA 02201

Position: Director of Tax Policy and served in a variety of progressively responsible positions.

- Directed projects involving the analysis of local government, assessing, legislative research, and taxation policy.
- Evaluated economic, financial, demographic and municipal data.
- Wrote successful EOCD Incentive Aid grant application which resulted in new policy guidelines regarding the problem of tax-exempt property.
- Provided technical assistance to the Minority/Women Business Enterprise Office.
- Conducted educational research for the Boston School Committee.
- Supervised research and office staff.
- Conducted municipal audits of various departments and procedures.

Education

2006

Rivier University, 420 Main Street, Nashua, N.H.

Master of Arts in the Teaching of Spanish, Honors

1986

Catholic University of Portugal, Lisbon, Portugal

Summer Program in Portuguese – Scholarship Recipient

1986

Northeastern University, 360 Huntington Avenue, Boston, MA

Master of Public Administration, Full Scholarship Recipient

1983

Dante Alighieri School of Languages Summer Program, Florence, Italy
Course in Italian

1981

University of Puerto Rico, Rio Piedras, Puerto Rico
Student Teaching – Scholarship Recipient

1980	University of Lisbon, Lisbon, Portugal Summer course in Portuguese
1979	University of Massachusetts, Harbor Campus, Boston, MA Bachelor of Arts

Awards

2015	Chancellor's Award for Public Service
2014	NH Business Award for Workforce Development (Team Award)
2012	Campus Compact Leadership Award for Rotaract
2011	Campus Compact Faculty/Staff Good Steward Award
2011	Adjunct Professor of the Year Award
2003	Community Service Award - Nashua Latino Community Center
1992	Rutgers University Exemplary Award for State & Local Government Public Productivity
1991	Boston Management Consortium – Individual Manager Award

Licenses

Massachusetts Teacher Certification, #270720 – Lifetime Bilingual Certification in Social Studies, History
 New Hampshire Teacher Certification #77494, Experienced Educator Certificate
 KeyTrain Certification
 National Career Readiness Certification
 Homeless Management Information System, updated December 2020

ROGER WISEMAN

88 Peele Road, Nashua, NH 03062 □

HEALTHCARE EXECUTIVE

Chief Operating and Chief Financial Officer with extensive experience in hospital operations, strategic planning and optimizing financial performance in multi-hospital, physician practice and population-based management settings. Strong record of revenue cycle, cost reduction, and overall margin improvement. Successful at working and managing within matrixed environments, both in for-profit and non-profit hospital systems, and expertise forming joint-ventures with physicians and leading successful acquisitions and reorganizations. Proven track record in the areas of collaboration, communication and execution.

EXPERIENCE

VERITY HEALTH SYSTEM/VERITY MEDICAL FOUNDATION (VMF)

March 2017-March 2018

VMF consists of over 100 Primary Care and Specialty physicians located in twenty-three (23) clinics in the San Francisco Bay area and the Greater Los Angeles Region. VMF is part of Verity Health System which is a not-for-profit health care delivery system that includes six (6) hospitals and other related organizations operated in both Northern and Southern California.

Chief Financial Officer-VMF

- Recruited by the private equity firm Blue Mountain Capital to join the executive team of their newly acquired Verity Health (formerly the Daughters of Charity Health System). Tasked with the turnaround of the health system's physician enterprise.
- Achieved a substantial return for Blue Mountain via the sale of Verity Health to **NantWorks** (led by its chairman Dr. Patrick Soon-Shiong) in 2017. Worked with NantWorks' leadership team to streamline the transition of the organization.

TENET HEALTHCARE/DETROIT MEDICAL CENTER (DMC)

September 2014-March 2017

DMC consists of seven (7) hospitals located on multiple sites in and around Detroit, MI. DMC is a part of Tenet Healthcare which is a for-profit health care delivery system that includes 90 hospitals and other related organizations. DMC employs more than 12,000 staff with EBITDA of approximately \$200M.

Senior Vice President, Population Health- DMC

President, Michigan Pioneer Accountable Care Organization (MiPACO)

President, DMC Care

Reports directly to the DMC Market Chief Operating Officer and oversees approximately 100 employees. Responsible for the self-funded employer health plan (DMC Care) with 20,000 covered lives, \$80M annual spend and 2,000 physicians under contract. Responsible for MiPACO with 16,000 covered lives, \$240M annual spend and 200 primary care physicians. Responsible for physician hospital alignment projects at the market level.

- Formed the first Pediatric Clinically Integrated Network in Michigan with 173 primary care physicians and 255 specialists. The First contract was executed effective July 1, 2016.
- Successfully managed RFP process which replaced the anesthesia group who provided services to the market for forty (40) years. No disruption of services or issues with the Perioperative team. Also, the CRNAs were successfully moved from DMC payroll to new anesthesia group payroll and an incentive-based contract was put into place.

- In 2015, MiPACO was #1 in the country in the percentage of savings generated by a pioneer ACO.
- Successfully negotiated a replacement contract for administrative and clinical services provided by the WSU practice plan with an annual savings of approximately \$2M.
- Created savings in DMC Care spend so that no increase in premiums were incurred for 2015, 2016, and 2017. Domestic utilization of DMC Hospitals increased to 87%.

TENET HEALTHCARE/METROWEST MEDICAL CENTER (MWMC)

June 2009-April 2014

MWMC consists of two hospitals located in Framingham and Natick, MA which are part of Tenet Healthcare/Vanguard Health Systems which is a for-profit health care delivery system that includes 70 hospitals and other related organizations. MWMC employs more than 1,650 staff and medical professionals, with revenues of approximately \$250M annually.

Executive Vice President and Chief Operating Officer (2013-2014)**MWMC Accountable Healthcare Organization-Board Member and Treasurer****Collaborative Health Accountable Care Organization (CHACO)-Board Member and Treasurer**

Reported directly to the MWMC CEO and oversaw approximately 450 employees in areas including: radiology, labs, rehabilitation, facilities/engineering, dietary, environmental services, clinics, medical oncology and radiation oncology, pharmacy, LEAN and ACO.

- Achieved and maintained 97% productivity/efficiency rates, as well as overall outpatient satisfaction score of 85% in all operating departments under my responsibility.
- Created a post-acute service line, hired a director and brought together three disparate physician risk taking groups to better coordinate care for the Medicare population.
- Negotiated and executed a successful co-management agreement with 18 cardiologists, achieving improvements in cost, quality and patient satisfaction.

Executive Vice President – Chief Financial Officer and Chief Operating Officer (2012-2013)

Reported to both the MWMC CEO and the Tenet/Vanguard Health Systems Regional CFO. Oversaw approximately 450 employees in operations and 250 in the financial organization.

- Improved EBITDA over four-fold from FY 2009 through FY 2013 through better contracting and expense management.
- Led creation of the hospital strategic plan in support of the regional strategic plan, and tasked hospital departments with creating measurable goals and action plans. Implemented monthly reviews to ensure appropriate modification of action plans as needed, resulting in better overall achievement of hospital and regional goals.
- Worked with Board of Trustees and physician leaders to successfully reorganize several medical staff departments, including the leadership of those departments, leading to improvements in quality, patient satisfaction and cost.
- Provided significant leadership to the team that created an ACO that applied for, received approval for, and created the infrastructure to successfully manage the risk within the Medicare Shared Savings Program.

Chief Financial Officer (2009-2012)

Reported to both the MWMC CEO and the Tenet/Vanguard Health Systems Regional CFO and oversaw 250 employees in finance operations including accounting, budget, reimbursement, decision support, planning, patient accounting, registration, HIM, case management and materials management.

- Negotiated and implemented ACO with 260 independent physicians, and subsequently negotiated a managed care contracting affiliation between ACO and New England Quality Care Alliance (7 hospitals and 1,600 physicians).
- Hired a President for ACO and Implemented quality and efficiency programs achieving the best quality scores within NEQCA for both hospitals and physicians, which led to significant quality and efficiency bonuses.
- Negotiated academic affiliation with Tufts Medical Center and identified areas of strategic focus and timelines for implementation.
- Implemented a clinical documentation specialist program within the HIM department that has increased the Medicare case mix index by nearly 6% and significantly improved expected mortality rates.
- Engaged case management and physician leadership in the management of excess days, reducing the run rate by 42% and thereby reducing cost.

PARTNERS HEALTHCARE SYSTEM, INC./NORTH SHORE MEDICAL CENTER

2003-2009

*Hospital with 415 beds on two campuses with approximate net patient service revenue of \$500M and over 3,00 FTEs.***North Shore Medical Center (NSMC) – Senior Vice President and Chief Financial Officer****North Shore Physician's Group – Board Member and Treasurer**

Reported to the President and CEO of NSMC and CFO of PHS. Responsible for the finance functions for both the hospital and physician practices.

- Reorganized the finance, revenue cycle and HIM divisions leading to decreased costs and increased revenue.
- Improved operating performance by nearly \$40M from FY 2003 to FY 2005.
- Provided significant leadership in the development of an approximately \$140M ambulatory care center joint venture between the Massachusetts General Hospital and NSMC.
- Negotiated and joint venture of an 85,000 square foot medical office building with PHS, MGPO, private physicians and real estate developer.
- Negotiated the unwind of a joint ventured MRI operation, and facilitated the establishment of 4 NSMC licensed MRIs, generating an estimated 42% ROI.
- Led a clinical variation project with physician leaders to reduce variation in elective colectomies and CHF.

PARTNERS HEALTHCARE SYSTEM, INC./PCHI

1999-2003

*Managed care organization which developed and organized a geographically dispersed network of hospitals and physicians, owned and operated large multiple specialty community practices, negotiated risk contracts for the network and provided infrastructure support to manage those risks.***Partners Community Healthcare Inc. (PCHI)- Chief Financial Officer**

Reported to the President and CEO of PCHI and the CFO of PHS. Responsible for both the finance functions of PCHI and for the operations of two large multiple specialty group practices.

- Managed the development of and agreement to principles and methods used to distribute a significant amount of revenue from risk contracts to a disparate network of PCPs, specialists and hospitals.
- Directed the reorganization of the operations and the compensation approach for a large multi-specialty practice, increasing physician compensation by over 10%.

EMERSON HEALTH SYSTEM, EMERSON HOSPITAL, Concord, MA

1995-1999

*Not-for-profit hospital with 168 beds and revenue exceeding \$180M.***Vice President and Chief Financial Officer**

Reported to the President and CEO of the hospital. Responsible for the finance functions for both the hospital and the practices, and for the strategic planning department.

- Successfully refinanced tax-exempt bonds through a master trust indenture reducing the total interest cost by more than 10%.
- Created a financial framework tool that determined maximum annual capital expenditures using targeted and actual margin, cash, debt service coverage and balance sheet metrics. This tool was used to ensure that the hospital maintained its investment grade debt rating.

JEANES HEALTH SYSTEM, Philadelphia, PA

1982-1995

Senior Vice President and Chief Financial Officer

HEFFLER AND COMPANY, CPAS, Philadelphia, PA

1979-1982

Supervisor

EDUCATION AND TEACHING EXPERIENCE

Drexel University, Philadelphia, PA

Widner University, Preceptor, MBA Graduate Studies Program, Chester, PA

St. Joseph's University, Guest lecturer, Philadelphia, PA

LaSalle University, Guest lecturer, Philadelphia, PA

PROFESSIONAL ACTIVITIES & AFFILIATIONS

Board Member, New England Quality Care Alliance (NEQCA)

Board Member, Framingham State University Foundation

Chair, Bethesda Court

Vice Chair, Philadelphia Protestant Home

Committee Member - City of Nashua, N.H. Ethics Committee

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Steven B. Kenney

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Objective: To develop strategies that positively impact your sales goals, increase brand favorability and help establish and solidify your brand as a leader in the industry.

PROFESSIONAL EXPERIENCE

UCL Swift, Carrollton TX

(09/22 - Present)

Marketing & Technical Sales Manager

- Execute & monitor impactful marketing initiatives for a leading manufacturer of fiber optic fusion splicing equipment, hardware, cable, connectors and wire harness assemblies.
- Markets targeted include Data Center, Broadband, Broadcast, Military, Industrial, Security, Electrical & federal government agencies.
- Develop strategy and working with vendors & agency, manage content for the company website, e-mail marketing, blogs, social media, video and print content.
- Through targeted & sustained marketing initiatives, helped elevate UCL Swift brand to Top 3 fusion splicer manufacturers in the U.S.
- Working with sales team, develop product value propositions and incorporate into marketing strategies. Direct development of related print and digital advertising campaigns.
- Regularly coordinate between Korean & U.S. HQ regarding product specifications updates, NPIs, and related collateral and launch strategies.
- Coordinate with cross-functional teams to ensure accuracy of product specifications and through market research ensure competitiveness with competing products. Ensure continuity of all product/company collateral across all media.
- Develop clear & effective sales and training tools for external sales force and channel partners. Directly train field sales team on products and sales tools. Directly deliver sales presentations to prospective customers.
- Research and produce technical marketing content for sales and marketing initiatives.
- Partner with Territory Managers & Market Directors to support channel partners and other strategic accounts with targeted, joint marketing campaigns.
- As a product expert, deliver remote and onsite product training to OEM & private label customers, sales team, direct customers and prospects. Sub to 3rd party when appropriate.
- Work with account managers and key customers in the development of VOC case studies and thought leadership content for use in print, website, SM & other marketing initiatives.
- Working with department heads, secure and manage all trade shows (25 in '25) and manage logistics for each. Direct follow-up initiatives for trade show leads.
- Onsite management of trade shows, personnel and customer/training events. Participate in trade show panels & deliver presentations to promote corporate strategy. Manage all digital pre show and on-sight marketing initiatives.
- Software proficiency in Microsoft Office 365 & Google suite of apps.

Masy Bioservices, Pepperell, MA, An Alcamo Company

(01/21 – 09/22)

Sales Manager, Equipment Sales & Rentals

- Responsible for directing all revenue generating activities related to the sale and rental of equipment used in the validation of chambers.
- Directly engage and assist customers and contractors with product selection and training.
- Working with marketing, develop value propositions to better engage customers, improve online lead generation and help maintain market leadership across multiple industries.

- Working with vendors and corporate purchasing, establish all product and service pricing.
- Work with internal stakeholders including finance, shipping, technical support and others in the support of customer needs and issue resolution.
- Regional travel to customer sites for the delivery of presentations and equipment training.
- Manage dedicated inside customer support and direct warehouse, shipping and finance personnel regarding department and customer needs.
- Attend trade shows and represent the company in other business settings.
- Exceeded all established sales goals.
- Utilize Office, Salesforce and proprietary SM+ software package.

Hitachi Cable America, Manchester NH

(12/04 - 06/20)

Marketing Manager – Business Development

- Managed all marketing and public relation strategies for a globally recognized manufacturer of high-performance copper and fiber optic communication products with annual sales of approximately \$250 million.
- Responsible for all website & social media content, electronic & email advertising and improving site traffic and visitor engagement via organic and paid SEO practices.
- Working collaboratively with sales management, developed value propositions & KPIs, and implemented B2B business development strategies in support of defined sales goals.
- As a subject matter expert, interacted daily with OEM, direct customers, inside sales, sales reps and regional sales managers in support of sales activities.
- Helped achieve revenue growth goals by supporting channel distribution partners and OEM customers through development and management of unique, targeted marketing programs.
- Working with corporate global brand management helped created targeted sales and training collateral for the NA market.
- Trained inside and outside sales (RSMs and sales representatives) on new products and related sales tools.
- Helped drive business by developing relationships with channel partners, end users, installers and engineering/consulting firms.
- Managed internal resources and contracted vendors in the development all customer-facing collateral (catalogs, brochures, data sheets, videos, infographics, etc.)
- Working with finance and sales management, managed marketing budget, oversaw all SPIF and distributor co-op programs and user rebate programs.
- Scheduled and handled trade show logistics. Managed show schedule and staff and was the main POC at shows. Responsible for all event management at shows.
- Performed Territory Management responsibilities intermittently; delivering technical sales presentations face-to-face to every level within the customer's business, from C-level personnel to branch managers and sales personnel.

EDUCATION

Bachelor of Arts, English

Plymouth State University, Plymouth, NH - Graduated Magna cum Laude

Current Organization Affiliations:

Board Chairman: Nashua's Mine Falls Advisory Committee

Judith Carlson

CEO, Carlson Consulting Group

Ms. Carlson is a freelance writer, editor and public relations consultant. She brings extensive senior management experience, creativity and insight gained from over 25 years in marketing, advertising and public relations at FORTUNE 50 high tech companies, followed by over 20 years consulting with start-ups, small businesses, educational institutions and non-profit organizations. Prior to that, Ms. Carlson was a journalist at the Bangor (ME) Daily News and Hannibal (MO) Courier Post. She has been an active member of the Nashua Arts Commission for nine years, is a founder and secretary of Nashua Community Arts, and serves as the Secretary for the Nashua Center for the Arts Board of Trustees.

Ms. Carlson formerly was president of the Boston Chapter of the Business/Professional Advertising Association, served on the Nashua Historic District Commission, and served on the Nashua Performing Arts Center Steering Committee. She was a board member of Symphony NH, the NH Philharmonic, the Friends of the Hunt Memorial Building and City Arts Nashua where she served as vice president and member of the executive and finance committees. She has attended numerous workshops by the NH Center for Nonprofits, including financial management, board recruitment and governance, and holds a BS in journalism and political science from the University of Maine. Ms. Carlson and her husband Robert moved to Nashua in 1973, raised their daughter in the Nashua school system, and have lived in the Historic North End since 1976.

PHILIP SCONTSAS

Owner, Scontsas Fine Jewelry and Home Décor

Philip and his wife Amalia are the force behind Scontsas Fine Jewelry and Home Décor, a third-generation family business located on Main Street in downtown Nashua. Philip has been working in his family business since his teenage years, balancing work and education at the University of New Hampshire and becoming a graduate gemologist at the Gemological Institute of America. In 1996 he and Amalia opened the Home Décor department in an adjoining store to complement the long-standing jewelry business. Philip has served his community as a board member of Great American Downtown and the Nashua Rotary Club and is now active in the Nashua Chamber of Commerce and serves on the Downtown Improvement Committee.



ORDINANCE

ALLOWING ELECTRONIC PUBLIC COMMENT FOR PEOPLE WITH WALKING DISABILITIES

CITY OF NASHUA

In the Year Two Thousand and Twenty-Six

The City of Nashua ordains that Part I “Administrative Legislation”, Chapter 5 “Administration of Government”, Part 2 “Board of Aldermen”, Article III “Rules and Order of Business”, Section 5-14 “Order of business”, subsection C of the Nashua Revised Ordinances, as amended, be hereby further amended by adding the new underlined language as follows:

“§ 5-14. Order of business.

...

- C. Public comment allowed in Subsections A and B above shall be conducted as follows:

...

- (12) Any person with a “walking disability” as defined in New Hampshire RSA 261:88 may electronically participate in public comment, if, at least three (3) business days prior to an upcoming meeting, the person notifies the Board of Aldermen’s office of their intent to participate in public comment at a specific meeting, and provides a copy of their current walking disability placard or satisfactory medical documentation.

...”

LEGISLATIVE YEAR 2026

ORDINANCE: O-26-002

PURPOSE: Allowing electronic public comment for people with walking disabilities

SPONSOR(S): Alderman Paula Johnson

COMMITTEE ASSIGNMENT: Personnel/Administrative Affairs Committee

FISCAL NOTE: Minimal administrative cost.

ANALYSIS

This legislation amends the public comment rules by allowing any person with a “walking disability” as defined in New Hampshire RSA 261:88 to electronically participate in public comment, if, at least three (3) business days prior to an upcoming meeting, the person notifies the Board of Aldermen’s office of their intent to participate in public comment at a specific meeting, and provides a copy of their current walking disability placard or satisfactory medical documentation. NH RSA 261:88 is related to walking disability plates and placards, and subsection I (c) defines a “walking disability”.

Although the Board has voluntarily established public comment periods, public comment is not required by the NH Right-to-Know Law (RSA Chapter 91-A.) NRO §5-14, C (8) allows written comments to be submitted prior to a meeting. The Americans with Disabilities Act (ADA) would allow a person to request the ability to remotely participate in a public meeting if they had a qualifying disability and the request was determined to be a reasonable accommodation.

Approved as to form: Office of Corporation Counsel

By: 

Date: 3 February 2026